

2017年3月期 第3四半期連結決算補足資料

Third Quarter Consolidated Financial Summary For the fiscal year ending March 31, 2017

(April 1, 2016 - December 31, 2016)

2017年2月2日 February 2, 2017

伊藤忠テクノソリューションズ株式会社 ITOCHU Techno-Solutions Corporation

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Note: •This release is not subject to the quarterly review process as required by the Financial Instruments and Exchange Act of Japan. As of the date when this release was issued, the review of quarterly consolidated financial statements as required by the Financial Instruments and Exchange Act had not been completed.
•Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

I. 連結情報 Consolidated Information (IFRS)

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

					(単位.日刀)	円 Millions of yen)
	Fiscal y	2016年3月期 year ended March 3 ⁻	1, 2016	Fiscal y	2017年3月期 year ending March 3	1, 2017
	第3四半期	9ヶ月累計	通期	第3四半期	9ヶ月累計	通期(予想)
	3rd Q	9 Months	Full Year	3rd Q	9 Months	Full Year (Projected)
売上収益 Revenue	86,521	251,751	391,606	96,116	271,934	400,000
対前年同期増減率 Y-Y Change (%)	△8.6%	△1.6%	+2.5%	+11.1%	+8.0%	+2.1%
売上原価 Cost of Sales	△ 66,342	△ 194,207	△ 300,080	△ 74,529	△ 210,169	△ 304,000
対売上収益構成比 % of Revenue	76.7%	77.1%	76.6%	77.5%	77.3%	76.0%
対前年同期増減率 Y-Y Change (%)	△8.5%	△0.7%	+3.2%	+12.3%	+8.2%	+1.3%
売上総利益 Gross Profit	20,179	57,544	91,526	21,587	61,765	96,000
对売上収益構成比 % of Revenue	23.3%	22.9%	23.4%	22.5%	22.7%	24.0%
対前年同期増減率 Y-Y Change (%)	△9.1%	△4.6%	+0.3%	+7.0%	+7.3%	+4.9%
その他の収益及び費用 Other Income and Expenses	△ 16,120	△ 47,632	△ 63,583	△ 15,729	△ 47,017	△ 66,000
対売上収益構成比 % of Revenue	18.6%	18.9%	16.2%	16.4%	17.3%	16.5%
対前年同期増減率 Y-Y Change (%)	+9.0%	+6.0%	+2.7%	△2.4%	△1.3%	+3.8%
販売費及び一般管理費 SG&A Expenses	△ 16,238	△ 47,887	△ 63,464	△ 15,885	△ 46,951	△ 66,000
その他の収益 Other Income	216	394	450	125	252	-
その他の費用 Other Expenses	△ 97	△ 140	△ 569	30	△ 318	-
営業利益 Operating Income	4,058	9,911	27,942	5,857	14,747	30,000
対売上収益構成比 % of Revenue	4.7%	3.9%	7.1%	6.1%	5.4%	7.5%
対前年同期増減率 Y-Y Change (%)	△45.2%	△35.6%	△4.8%	+44.3%	+48.8%	+7.4%
税引前利益 Profit before Tax	4,120	10,075	27,942	6,018	14,931	30,000
対売上収益構成比 % of Revenue	4.8%	4.0%	7.1%	6.3%	5.5%	7.5%
対前年同期増減率 Y-Y Change (%)	△44.6%	△34.6%	△5.3%	+46.1%	+48.2%	+7.4%
当期利益 Profit	2,570	6,312	18,138	4,106	10,092	19,600
対売上収益構成比 % of Revenue	3.0%	2.5%	4.6%	4.3%	3.7%	4.9%
対前年同期増減率 Y-Y Change (%)	△45.0%	△35.1%	+2.8%	+59.8%	+59.9%	+8.1%
親会社の所有者に帰属する当期利益 Profit attributable to Owners of the Company	2,468	6,257	18,018	4,037	9,950	19,500
対売上収益構成比 % of Revenue	2.9%	2.5%	4.6%	4.2%	3.7%	4.9%
対前年同期増減率 Y-Y Change (%)	△46.4%	△34.7%	+3.5%	+63.6%	+59.0%	+8.2%

2. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen) 2016年3月期 Fiscal year ended March 31, 2016 2017年3月期 Fiscal year ending March 31, 2017 第3四半期 9ヶ月累計 通期 第3四半期 9ヶ月累計 通期(予想) Full Year (Projected) 3rd Q 9 Months Full Year 3rd Q 9 Months 受注高 Orders Received 89,120 250,182 398,333 103,633 277,467 410,000 対前年同期増減率 Y-Y Change (%) +4.7% +0.9% +2.6% +16.3% +10.9% +2.9% 受注残高 Backlog 213,881 200,052 200,052 208,348 213,881 218,348

3. セグメント別 売上収益 Revenue by segments

(単位:百万円 Millions of yen)

			(+0.07	In Millions of yen
	2016年 Fiscal year ended		2017年 Fiscal year endin	
	第3四半期	9ヶ月累計	第3四半期	9ヶ月累計
	3rd Q	9 Months	3rd Q	9 Months
収益 Revenue	86,521	251,751	96,116	271,93
流通・エンタープライズ事業 Distribution & Enterprise	27,483	77,300	31,018	90,51
構成比 Share(%)	31.7%	30.7%	32.3%	33.3
対前年同期増減率 Y-Y Change (%)	-	-	+12.9%	+17.1
情報通信事業 Telecommunications	27,327	82,722	31,057	89,34
構成比 Share (%)	31.6%	32.8%	32.3%	32.9
対前年同期増減率 Y-Y Change (%)	-	-	+13.7%	+8.0
公共·広域事業 Public & Regional	8,661	25,394	9,719	25,04
構成比 Share(%)	10.0%	10.1%	10.1%	9.2
対前年同期増減率 Y-Y Change (%)	-	-	+12.2%	△1.4
金融・社会インフラ事業 Finance & Social	12,358	35,495	11,401	35,59
構成比 Share (%)	14.3%	14.1%	11.9%	13.1
対前年同期増減率 Y-Y Change (%)	-	-	△7.7%	+0.3
ITサービス事業 IT Services	2,672	8,264	2,812	8,40
構成比 Share (%)	3.1%	3.3%	2.9%	3.1
対前年同期増減率 Y-Y Change (%)	-	-	5.2%	1.7
その他 Others	8,017	22,575	10,107	23,02
構成比 Share (%)	9.3%	9.0%	10.5%	8.4
対前年同期増減率 Y-Y Change (%)	-		+26.1%	+2.0

4. セグメント別 税引前利益 Profit before Tax by segments

				(単位:日月	刊 Millions of yen)
		2016年 Fiscal year ende	E3月期 d March 31, 2016	2017年 Fiscal year endin	
		第3四半期	9ヶ月累計	第3四半期	9ヶ月累計
		3rd Q	9 Months	3rd Q	9 Months
税引	前利益 Profit before Tax	4,120	10,075	6,018	14,931
	流通・エンタープライズ事業 Distribution & Enterprise	490	717	1,810	3,789
	情報通信事業 Telecommunications	926	3,390	2,225	5,787
	公共·広域事業 Public & Regional	204	△ 382	△ 13	△ 529
	金融・社会インフラ事業 Finance & Social	542	1,606	46	1,484
	ITサービス事業 IT Services	2,143	5,451	2,048	5,536
	その他 Others	128	6	271	439
	調整額 Adjustment	△ 315	△ 713	△ 370	△ 1,576

5. 業種別 売上収益 Revenue by Industry

(単位:百万円 Millions of yen)

	Fisca	2016年3月期 Il year ended March 31, :	2016	2017年 Fiscal year endin	
	第3四半期	9ヶ月累計	通期	第3四半期	9ヶ月累計
	3rd Q	9 Months	Full Year	3rd Q	9 Months
通信/放送 Telecommunications/ Broadcasting	24,062	71,366	125,506	26,879	75,015
構成比 % of Revenue (%)	27.8%	28.3%	32.0%	28.0%	27.6%
対前年同期増減率 Y-Y Change (%)	△21.7%	△5.6%	+9.6%	+11.7%	+5.1%
電気 Electronics	4,977	12,815	19,987	4,236	11,596
構成比 % of Revenue (%)	5.7%	5.1%	5.1%	4.4%	4.3%
対前年同期増減率 Y-Y Change (%)	+49.0%	+29.5%	+35.5%	△14.9%	△9.5%
製造等 Manufacturing (excluding electronics)	12,410	35,729	51,123	14,079	39,033
構成比 % of Revenue (%)	14.3%	14.2%	13.1%	14.6%	14.3%
対前年同期増減率 Y-Y Change (%)	△9.4%	△7.9%	△5.9%	+13.5%	+9.2%
情報サービス Information Services	17,132	50,591	71,861	18,841	53,734
構成比 % of Revenue (%)	19.8%	20.1%	18.4%	19.6%	19.8%
対前年同期増減率 Y-Y Change (%)	+0.9%	+4.1%	+0.1%	+10.0%	+6.2%
公共 Public Sector	3,266	9,023	16,179	3,355	9,041
構成比 % of Revenue (%)	3.8%	3.6%	4.1%	3.5%	3.3%
対前年同期増減率 Y-Y Change (%)	+6.4%	+9.9%	+6.6%	+2.7%	+0.2%
商業/運輸 Commerce/ Transportation	6,306	19,170	28,780	8,187	28,069
構成比 % of Revenue (%)	7.3%	7.6%	7.3%	8.5%	10.3%
対前年同期増減率 Y-Y Change (%)	△34.2%	△29.2%	△32.3%	+29.8%	+46.4%
金融/保険 Finance/Insurance	12,605	35,193	50,862	14,955	38,142
構成比 % of Revenue (%)	14.6%	14.0%	13.0%	15.6%	14.0%
対前年同期増減率 Y-Y Change (%)	+9.7%	+13.8%	+14.0%	+18.6%	+8.4%
その他 Others	5,759	17,861	27,304	5,580	17,301
構成比 % of Revenue (%)	6.7%	7.1%	7.0%	5.8%	6.4%
対前年同期増減率 Y-Y Change (%)	△0.9%	+7.1%	+12.5%	△3.1%	△3.1%
合計 Total Revenue	86,521	251,751	391,606	96,116	271,934
構成比 % of Revenue (%)	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	△8.6%	△1.6%	+2.5%	+11.1%	+8.0%

6. 販売費及び一般管理費 内訳 SG&A Expenses

					(+ 14.1	[7]] Willions of yen/	
		Fisca	2016年3月期 al year ended March 31,	2016	2017年3月期 Fiscal year ending March 31, 2017		
		第3四半期	9ヶ月累計	通期	第3四半期	9ヶ月累計	
		3rd Q	9 Months	Full Year	3rd Q	9 Months	
販売	き費及び一般管理費 SG&A Expenses	△ 16,238	△ 47,887	△ 63,464	△ 15,885	△ 46,951	
	人件費 Personnel Expenses	△ 9,595	△ 27,721	△ 37,076	△ 9,477	△ 27,304	
	委託社員受入費 Outside Staff Expenses	△ 1,440	△ 4,424	△ 5,797	△ 1,343	△ 4,320	
	減価償却費 Depreciation and amortization	△ 704	△ 2,206	△ 2,830	△ 605	△ 1,846	
	その他 Others	△ 4,498	△ 13,535	△ 17,760	△ 4,459	△ 13,480	

7. 従業員の推移 Number of Employees

									(単位:人 People)	
		2016年3月期 Fiscal year ended March 31, 2016					2017年3月期 Fiscal year ending March 31, 2017			
	4月1日	6月30日	9月30日	12月31日	3月31日	4月1日	6月30日	9月30日	12月31日	
	1-Apr	30-Jun	30-Sep	31-Dec	31-Mar	1-Apr	30-Jun	30-Sep	31-Dec	
CTCグループ社員 CTC Group Employees	8,088	8,091	8,057	8,076	8,074	8,303	8,296	8,249	8,219	
うちシステムエンジニア System Engineers	3,453	3,466	3,452	3,444	3,427	3,444	3,428	3,406	3,402	
うちカスタマーエンジニア Customer Engineers	999	975	969	982	995	1,018	1,016	1,012	1,008	
派遣社員 Outside Staff	5,163	5,365	5,423	5,461	5,561	5,211	5,384	5,452	5,612	
うちシステムエンジニア System Engineers	2,660	2,782	2,841	2,847	2,805	2,663	2,725	2,785	2,869	
うちカスタマーエンジニア Customer Engineers	628	614	604	566	564	522	560	563	602	
CTCグループ全従業員 Total	13,251	13,456	13,480	13,537	13,635	13,514	13,680	13,701	13,831	
うちシステムエンジニア System Engineers	6,113	6,248	6,293	6,291	6,232	6,107	6,153	6,191	6,271	
うちカスタマーエンジニア Customer Engineers	1,627	1,589	1,573	1,548	1,559	1,540	1,576	1,575	1,610	

8. 資産および資本 Total Assets and Total Equity

						(単位:百万円	Millions of yen)
		2016年 Fiscal year ended	E3月期 d March 31, 2016	2017年3月期 Fiscal year ending March 31, 2017			
	第1四半期末	第2四半期末	第3四半期末	第4四半期末	第1四半期末	第2四半期末	第3四半期末
	End of 1st Q	End of 2nd Q	End of 3rd Q	End of 4th Q	End of 1st Q	End of 2nd Q	End of 3rd Q
資産合計 Total Assets	275,112	276,326	280,219	307,932	288,042	295,197	299,865
資本合計 Total Equity	170,713	171,564	170,875	183,043	178,376	182,400	183,035
親会社所有者帰属持分比率 (%) Percentage Ownership of the Owners of the Company.	60.6%	60.8%	59.7%	58.2%	60.7%	60.7%	59.8%

9. キャッシュ・フロー Cash Flows

								(単位:白カド	Millions of yen)		
		2016年3月期 Fiscal year ended March 31, 2016					2017年3月期 Fiscal year ending March 31, 2017				
	第1四半期	1四半期 第2四半期 第3四半期 9ヶ月累計 通期					第2四半期	第3四半期	9ヶ月累計		
	1st Q	2nd Q	3rd Q	9 Months	Full Year	1st Q	2nd Q	3rd Q	9 Months		
営業活動によるキャッシュ・フロー Operating Activities	△ 7,893	3,258	14,479	9,843	21,856	1,732	3,276	7,552	12,562		
投資活動によるキャッシュ・フロー Investing Activities	△ 2,816	△ 1,052	△ 5,522	△ 9,391	△ 18,185	△ 6,777	△ 4,326	△ 1,224	△ 12,328		
財務活動によるキャッシュ・フロー Financing Activities	△ 3,878	△ 532	△ 4,096	△ 8,507	△ 8,422	△ 4,205	△ 112	△ 4,346	△ 8,665		
現金及び現金同等物の期末残高 Cash and Cash Equivalents at End of Period	35,618	36,913	41,886	41,886	44,880	35,463	34,455	36,663	36,663		

10. 設備投資額および減価償却費 Capital Investment and Depreciation and Amortization

								(単位∶百万円	Millions of yen)
		Fiscal ye	2016年3月期 ear ended March 3	1, 2016	2017年3月期 Fiscal year ending March 31, 2017				
	第1四半期	第2四半期	第3四半期	9ヶ月累計	通期	第1四半期	第2四半期	第3四半期	9ヶ月累計
	1st Q	2nd Q	3rd Q	9 Months	Full Year	1st Q	2nd Q	3rd Q	9 Months
設備投資額 Capital Investment	Δ 1,844	△ 2,303	△ 3,506	△ 7,654	Δ 11,083	△ 3,025	△ 3,154	△ 2,271	△ 8,451
減価償却費 Depreciation and Amortization	△ 2,194	△ 2,060	△ 2,136	△ 6,392	△ 8,442	△ 2,039	△ 2,079	△ 2,049	△ 6,167

II. 連結四半期情報 Quarterly Operating Results (IFRS)

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

		2016年 Fiscal year ended			Fiscal y	2017年3月期 ear ending March 3	1, 2017
	第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q
売上収益 Revenue	76,929	88,301	86,521	139,854	82,399	93,418	96,116
対前年同期増減率 Y-Y Change (%)	+3.9%	+1.4%	△8.6%	+10.9%	+7.1%	+5.8%	+11.1%
売上原価 Cost of Sales	△ 59,510	△ 68,354	△ 66,342	△ 105,873	△ 64,317	△ 71,322	△ 74,529
対売上収益構成比 % of Revenue	77.4%	77.4%	76.7%	75.7%	78.1%	76.3%	77.5%
対前年同期増減率 Y-Y Change (%)	+3.7%	+4.2%	△8.5%	+11.3%	+8.1%	+4.3%	+12.3%
売上総利益 Gross Profit	17,418	19,947	20,179	33,981	18,082	22,095	21,587
対売上収益構成比 % of Revenue	22.6%	22.6%	23.3%	24.3%	21.9%	23.7%	22.5%
対前年同期増減率 Y-Y Change (%)	+4.5%	△7.0%	△9.1%	+9.7%	+3.8%	+10.8%	+7.0%
その他の収益及び費用 Other Income and Expenses	△ 15,722	△ 15,789	△ 16,120	△ 15,950	△ 16,098	△ 15,189	△ 15,729
対売上収益構成比 % of Revenue	20.4%	17.9%	18.6%	11.4%	19.5%	16.3%	16.4%
対前年同期増減率 Y-Y Change (%)	+1.2%	+8.1%	+9.0%	△6.3%	+2.4%	△3.8%	△2.4%
販売費及び一般管理費 SG&A Expenses	△ 15,808	△ 15,840	△ 16,238	△ 15,577	△ 15,793	△ 15,272	△ 15,885
その他の収益 Other Income	96	82	216	55	69	57	125
その他の費用 Other Expenses	Δ 11	△ 31	△ 97	△ 428	△ 374	25	30
営業利益 Operating Income	1,695	4,157	4,058	18,030	1,983	6,906	5,857
対売上収益構成比 % of Revenue	2.2%	4.7%	4.7%	12.9%	2.4%	7.4%	6.1%
対前年同期増減率 Y-Y Change (%)	+47.9%	△39.2%	△45.2%	+29.2%	+17.0%	+66.1%	+44.3%
税引前利益 Profit before Tax	1,881	4,074	4,120	17,866	1,990	6,922	6,018
対売上収益構成比 % of Revenue	2.4%	4.6%	4.8%	12.8%	2.4%	7.4%	6.3%
対前年同期増減率 Y-Y Change (%)	+60.2%	△39.9%	△44.6%	+26.7%	+5.8%	+69.9%	+46.1%
当期利益 Profit	1,141	2,601	2,570	11,825	1,249	4,736	4,106
対売上収益構成比 % of Revenue	1.5%	2.9%	3.0%	8.5%	1.5%	5.1%	4.3%
対前年同期増減率 Y-Y Change (%)	+52.7%	△39.6%	△45.0%	+49.3%	+9.5%	+82.1%	+59.8%
親会社の所有者に帰属する当期利益 Profit attributable to Owners of the Company	1,192	2,596	2,468	11,761	1,246	4,666	4,037
対売上収益構成比 % of Revenue	1.5%	2.9%	2.9%	8.4%	1.5%	5.0%	4.2%
対前年同期増減率 Y-Y Change (%)	+64.9%	△39.1%	△46.4%	+50.4%	+4.5%	+79.7%	+63.6%

2. 受注高と受注残高 Orders Received and Backlog

							(単位:日カ)	ivillions of yen)
			2016年 Fiscal year ended		2017年3月期 Fiscal year ending March 31, 2017			
		第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期
		1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q
受注高	Orders Received	73,028	88,032	89,120	148,151	78,634	95,198	103,633
	対前年同期増減率 Y-Y Change (%)	△13.0%	+11.7%	+4.7%	+5.7%	+7.7%	+8.1%	+16.3%
受注残高 Backlog		197,721	197,452	200,052	208,348	204,583	206,364	213,881

[※]各四半期毎の数値の合計額は、表示上の組替により累計数値と一致しない場合があります。 ※行中 total amounts of quarterly figures may not be equal to accumulate figures due to accounting adjustment.

3. 業種別 売上収益 Revenue by Industry

### Problem First Color Strict							(単位:日力)	円 Millions of yen)	
Ist Q 2nd Q 3rd Q 4th Q 1st Q 2nd Q 3rd Q 3rd Q 4th Q 1st Q 2nd Q 3rd Q 3rd Q 4th Q 3rd Q 3rd Q 4th Q 3rd Q 26.08 26.08 26.08 26.08 26.08 26.08 28.08 27.88 38.78 28.09 28									
### Productions Production		第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期	
構成比 % of Revenue (%) 29.4% 28.0% 27.8% 38.7% 26.0% 28.6% 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2		1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	
対前年同期増減率 Y-Y Change (s) +7.65 +3.45	通信/放送 Telecommunications/ Broadcasting	22,580	24,723	24,062	54,139	21,446	26,689	26,879	
電気 Electronics 3.488 4.349 4.977 7.171 3.635 3.724 4 横成比 % of Revenue (%) 4.55 4.95 +5.75 5.15 4.4% 4.05 対前年同期増減率 Y-Y Change (%) +16.55 +22.15 +49.05 +47.65 +42.5 △14.45 △1 製造等 Manufacturing (excluding electronics) 10.553 12.765 12.410 15.394 11.946 13.006 14 横成比 % of Revenue (%) 13.75 14.55 14.35 11.05 14.35 11.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 13.95 1 1 1.05 14.55 1 1.05 14.55 1 1.05 14.55 1 1.05 14.55 1 1.05 14.55 1 1.05 1 1	構成比 % of Revenue (%)	29.4%	28.0%	27.8%	38.7%	26.0%	28.6%	28.0%	
構成比 % of Revenue (%) 4.55 4.95 +5.75 5.15 4.45 4.05 分前年同期増減率 Y-Y Change (%) +16.55 +22.15 +49.05 +47.65 +42.5 △14.45 △1	対前年同期増減率 Y-Y Change (%)	+7.6%	+3.4%	△21.7%	+39.1%	△5.0%	+8.0%	+11.7%	
対前年同期増減率 Y-Y Change (%) +16.5% +22.1% +49.0% +47.6% +42.5% △14.4% △1 接続等 Manufacturing (excluding electronics) 10.553 12.765 12.410 15.394 11.946 13.006 14 横成比 % of Revenue (%) 13.7% 14.5% 14.3% 11.0% 14.5% 13.9% 11 所有同期増減率 Y-Y Change (%) △11.3% △3.4% △9.4% △0.7% +13.2% +11.9% +11 情報サービス Information Services 15.519 18.138 17.132 21.270 16.884 18.008 18 横成比 % of Revenue (%) 19.9% 20.5% 19.8% 15.2% 20.5% 19.3% 1 公共中国的地域率 Y-Y Change (%) 49.0% +3.1% +0.9% △8.1% +10.2% △0.7% +11 公共中国的地域率 Y-Y Change (%) 49.0% +3.1% +0.9% △8.1% +10.2% △0.7% +11 公共中国的地域率 Y-Y Change (%) 3.8% 3.2% 3.8% 5.1% 3.4% 3.1% +10.2% △0.7% +11 公共中国的地域率 Y-Y Change (%) 42.69% +0.0% +6.4% +2.7% △5.2% +2.8% +1 公主 公共中国的地域率 Y-Y Change (%) 7.5% 8.1% 7.3% 6.9% 11.7% 11.0% 対前年同期増減率 Y-Y Change (%) 7.5% 8.1% 7.3% 6.9% 11.7% 11.0% 対前年同期増減率 Y-Y Change (%) 41.93% △31.4% △34.2% △37.7% +67.8% +43.9% +2 金融/保険 Finance/Insurance 10.767 11.820 12.605 15.669 10.904 12.282 14 横成比 % of Revenue (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 分前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 公 公共中国制増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 公 公共中国制増減率 Y-Y Change (%) 7.2% 7.4% 6.5% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 公 公共中国制増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 公 公共中国制増減率 Y-Y Change (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 公 公共中国制増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 公 公共中国制増減率 Y-Y Change (%) 14.0% +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 公 公共中国制増減率 Y-Y Change (%) 14.0% +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 公 公共中国制増減率 Y-Y Change (%) 14.0% +10.0% +10.0% +10.0% +10.0% +10.0% +20.2%	電気 Electronics	3,488	4,349	4,977	7,171	3,635	3,724	4,236	
製造等 Manufacturing (excluding electronics) 10.553 12.765 12.410 15.394 11.946 13.006 14 横成比 % of Revenue (%) 13.7% 14.5% 14.3% 11.0% 14.5% 13.9% 1 1 分前年同期増減率 Y-Y Change (%) △11.3% △3.4% △9.4% △0.7% +13.2% +1.9% +11 情報サービス Information Services 15.319 18.138 17.132 21.270 16.884 18.008 188 横成比 % of Revenue (%) 19.9% 20.5% 19.8% 15.2% 20.5% 19.3% 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	構成比 % of Revenue (%)	4.5%	4.9%	+5.7%	5.1%	4.4%	4.0%	4.4%	
構成比 % of Revenue (%) 13.7% 14.5% 14.3% 11.0% 14.5% 13.9% 1 1 分前年同期増減率 Y-Y Change (%)	対前年同期増減率 Y-Y Change (%)	+16.5%	+22.1%	+49.0%	+47.6%	+4.2%	△14.4%	△14.9%	
対前年同期増減率 Y-Y Change (%)	製造等 Manufacturing (excluding electronics)	10,553	12,765	12,410	15,394	11,946	13,006	14,079	
情報サービス Information Services 15,319 18,138 17,132 21,270 16,884 18,008 18 横成比 % of Revenue (%) 19.9% 20.5% 19.8% 15.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.3% 1 5.2% 20.5% 19.8% 20.5% 19.8% 20.5% 20	構成比 % of Revenue (%)	13.7%	14.5%	14.3%	11.0%	14.5%	13.9%	14.6%	
構成比 % of Revenue (%) 19.9% 20.5% 19.8% 15.2% 20.5% 19.3% 1 1 分前年同期増減率 Y-Y Change (%) +9.0% +3.1% +0.9% △8.1% +10.2% △0.7% +11 公共 Public Sector 2.909 2.846 3.266 7,156 2.759 2.925 3	対前年同期増減率 Y-Y Change (%)	△11.3%	△3.4%	△9.4%	△0.7%	+13.2%	+1.9%	+13.5%	
対前年同期増減率 Y-Y Change (%)	情報サービス Information Services	15,319	18,138	17,132	21,270	16,884	18,008	18,841	
公共 Public Sector 2,909 2,846 3,266 7,156 2,759 2,925 3 3 横成比 % of Revenue (%) 3.8% 3.2% 3.8% 5.1% 3.4% 3.1% + 分前年同期増減率 Y-Y Change (%) +26.9% +0.0% +6.4% +2.7% △5.2% +2.8% + 2.8% + 2.8% ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆	構成比 % of Revenue (%)	19.9%	20.5%	19.8%	15.2%	20.5%	19.3%	19.6%	
構成比 % of Revenue (%) 3.8% 3.2% 3.8% 5.1% 3.4% 3.1% + 分前年同期増減率 Y-Y Change (%) +26.9% +0.0% +6.4% +2.7% △5.2% +2.8% + 分前年同期増減率 Y-Y Change (%) 5,741 7,122 6,306 9,610 9,632 10,249 8 構成比 % of Revenue (%) 7.5% 8.1% 7.3% 6.9% 11.7% 11.0% 対前年同期増減率 Y-Y Change (%) △19.3% △31.4% △34.2% △37.7% +67.8% +43.9% +2 金融 保険 Finance / Insurance 10,767 11,820 12,605 15,669 10,904 12,282 14 様成比 % of Revenue (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 分前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 その他 Others 5,567 6,534 5,759 9,442 5,189 6,531 5 横成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 分前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ △ 合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 横成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	対前年同期増減率 Y-Y Change (%)	+9.0%	+3.1%	+0.9%	△8.1%	+10.2%	△0.7%	+10.0%	
対前年同期増減率 Y-Y Change (%) +26.9% +0.0% +6.4% +2.7% △5.2% +2.8% + +2.8%	公共 Public Sector	2,909	2,846	3,266	7,156	2,759	2,925	3,355	
商業/運輸 Commerce/ Transportation 5,741 7,122 6,306 9,610 9,632 10,249 8 横成比 % of Revenue (%) 7.5% 8.1% 7.3% 6.9% 11.7% 11.0% 対前年同期増減率 Y-Y Change (%) △19.3% △31.4% △34.2% △37.7% +67.8% +43.9% +2 金融/保険 Finance/ Insurance 10,767 11,820 12,605 15,669 10,904 12,282 14 様成比 % of Revenue (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 分前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 その他 Others 5,567 6,534 5,759 9,442 5,189 6,531 5 横成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ △ 合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 横成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	構成比 % of Revenue (%)	3.8%	3.2%	3.8%	5.1%	3.4%	3.1%	+3.5%	
構成比 % of Revenue (%) 7.5% 8.1% 7.3% 6.9% 11.7% 11.0% 対前年同期増減率 Y-Y Change (%) △19.3% △31.4% △34.2% △37.7% +67.8% +43.9% +22 金融 保険 Finance / Insurance 110,767 11,820 12.605 15,669 10,904 12.282 14 構成比 % of Revenue (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 対前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 その他 Others 5,567 6,534 5,759 9,442 5,189 6,531 5 構成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ △ 合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	対前年同期増減率 Y-Y Change (%)	+26.9%	+0.0%	+6.4%	+2.7%	△5.2%	+2.8%	+2.7%	
対前年同期増減率 Y-Y Change (%)	商業/運輸 Commerce/ Transportation	5,741	7,122	6,306	9,610	9,632	10,249	8,187	
金融/保険 Finance/ Insurance 10,767 11,820 12,605 15,669 10,904 12,282 14 構成比 % of Revenue (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 対前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 その他 Others 5,567 6,534 5,759 9,442 5,189 6,531 5 構成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ 合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	構成比 % of Revenue (%)	7.5%	8.1%	7.3%	6.9%	11.7%	11.0%	8.5%	
構成比 % of Revenue (%) 14.0% 13.4% 14.6% 11.2% 13.2% 13.1% 1 分前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 その他 Others 5.567 6.534 5.759 9.442 5.189 6.531 5 構成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ 合計 Total Revenue 76.929 88.301 86.521 139.854 82.399 93.418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	対前年同期増減率 Y-Y Change (%)	△19.3%	△31.4%	△34.2%	△37.7%	+67.8%	+43.9%	+29.8%	
対前年同期増減率 Y-Y Change (%) +16.7% +15.8% +9.7% +14.4% +1.3% +3.9% +1 その他 Others 5.567 6.534 5.759 9.442 5.189 6.531 5 構成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ 合計 Total Revenue 76.929 88.301 86.521 139.854 82.399 93.418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	金融/保険 Finance/Insurance	10,767	11,820	12,605	15,669	10,904	12,282	14,955	
その他 Others 5,567 6,534 5,759 9,442 5,189 6,531 5 横成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ 合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	構成比 % of Revenue (%)	14.0%	13.4%	14.6%	11.2%	13.2%	13.1%	15.6%	
構成比 % of Total Sales (%) 7.2% 7.4% 6.7% 6.8% 6.3% 7.0% 対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △ 合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	対前年同期増減率 Y-Y Change (%)	+16.7%	+15.8%	+9.7%	+14.4%	+1.3%	+3.9%	+18.6%	
対前年同期増減率 Y-Y Change (%) +1.0% +22.2% △0.9% +24.3% △6.8% △0.0% △合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	その他 Others	5,567	6,534	5,759	9,442	5,189	6,531	5,580	
合計 Total Revenue 76,929 88,301 86,521 139,854 82,399 93,418 96 構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0% 100.0%	構成比 % of Total Sales (%)	7.2%	7.4%	6.7%	6.8%	6.3%	7.0%	5.8%	
構成比 % of Revenue (%) 100.0% 100.0% 100.0% 100.0% 100.0% 10	対前年同期増減率 Y-Y Change (%)	+1.0%	+22.2%	△0.9%	+24.3%	△6.8%	△0.0%	△3.1%	
	合計 Total Revenue	76,929	88,301	86,521	139,854	82,399	93,418	96,116	
対前年同期増減率 Y−Y Change (%) +3.9% +1.4% △8.6% +10.9% +7.1% +5.8% +1	構成比 % of Revenue (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
	対前年同期増減率 Y-Y Change (%)	+3.9%	+1.4%	△8.6%	+10.9%	+7.1%	+5.8%	+11.1%	

Ⅲ. 単体情報 Nonconsolidated Information (日本基準)

1. 業績概況 Nonconsolidated Operating Results

(単位<u>:</u>百万円 Millions of yen)

Tical year - onder March 31、2016		1					1			(単位:百万円	villions of yen)			
先上高 Total Sales 62.412 77.339 72.867 212.620 343,151 70.932 81.217 78.624 230,775 対前年同期増減率 Y-Y Change (%) +0.3% +1.7% △10.6% △3.2% +2.0% +13.7% +5.0% +7.9% +8.5% た上原価 Cost of Sales 50.019 63.093 58.785 171,899 276,143 57.030 64.951 63.297 185.279 対抗年同期増減率 Y-Y Change (%) △1.2% +2.9% △1.0.5% △3.2% +2.0% +14.0% +2.9% +7.7% +7.8% 5.2% 5.2% 5.2% 5.2% 5.2% 5.2% 5.2% 5.2				Fiscal ye		31, 2016								
先上高 Total Sales 62,412 77,339 72,867 212,820 343,151 70,932 81,217 78,824 230,775 対前年同期増減率 Y-Y Change (%) +0.35 +1.75 △10.6% △3.2% +2.05 +13.75 +5.0% +7.9% +8.55 元上原価 Cost of Sales 50,019 63,093 58,785 171,899 276,143 57,030 64,951 63,297 185,279 対元上高構成比 % of Total Sales 80.1% 81.6% 80.7% 80.8% 80.5% 80.4% 80.0% 80.5% 80.3% 対前年同期増減率 Y-Y Change (%) △1.2% +2.9% △10.5% △3.2% +2.0% +14.0% +2.9% +7.7% +7.8% 元上終利益 Gross Profit 12,393 14,246 14,081 40,720 67,008 13,302 16,265 15,327 45,495 対元上高構成比 % of Total Sales 19.9% 18.4% 19.3% 19.2% 19.5% 19.6% 20.0% 19.5% 19.7% 対前年同期増減率 Y-Y Change (%) +7.2% △3.4% △10.8% △3.3% +1.7% +12.2% +14.4% +8.8% +11.7% 対前年同期増減率 Y-Y Change (%) +7.2% △3.4% △10.8% △3.3% +1.7% +12.2% +14.4% 12.892 37,733 対元上高構成比 % of Total Sales 19.9% 18.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対前年同期増減率 Y-Y Change (%) - △3.91% △63.6% △47.5% +1.1% - +117.6% +10.2.2% +115.4% 対前年同期増減率 Y-Y Change (%) - △3.91% △63.6% △47.5% +1.1% - +117.6% +10.2.2% +115.4% 対前年同期増減率 Y-Y Change (%) - △3.91% △63.6% △47.5% +1.1% - +117.6% +10.2.2% +115.4% 対前年同期増減率 Y-Y Change (%) - △3.91% △63.6% △47.5% +1.1% - +117.6% +10.2.2% +115.4% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.60% +107.6% +84.0% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.60% +107.6% +84.0% →3.4% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.6% →107.6% +84.0% →3.4% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.6% →107.6% +84.0% →3.4% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.6% →107.6% +84.0% →3.4% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.6% →107.6% +84.0% →3.4% 対前年同期増減率 Y-Y Change (%) △2.5% △40.1% △62.2% △42.1% △12.5% △2.6% △2.7% +104.6% +86.0% →3.4% →3.4% 対前年同期増減率 Y-Y Change (%) △2.5% △4.6% △4.5% △4.5% △4.5% △4.5% △4.5% △4.5% △4.5			第1四半期	第2四半期	第3四半期	9ヶ月累計	通期	第1四半期	第2四半期	第3四半期	9ヶ月累計			
対前年同期増減率 Y-Y Change (%)			1st Q	2nd Q	3rd Q	9 Months	Full Year	1st Q	2nd Q	3rd Q	9 Months			
先上原価 Cost of Sales 50.019 63.093 58.785 171.899 276.143 57.030 64.951 63.297 185.279 対元上高構成比 % of Total Sales 80.1% 31.6% 80.7% 80.8% 80.5% 80.4% 80.0% 80.5% 80.3% 対前年同期増減率 Y-Y Change (%) △1.2% +2.9% △10.5% △3.2% +2.0% +14.0% +2.9% +7.7% +7.8% 元上総利益 Gross Profit 12.393 14.246 14.081 40.720 67.008 13.902 16.265 15.327 45.495 対元上高構成比 % of Total Sales 19.9% 18.4% 19.3% 19.2% 19.5% 19.6% 20.0% 19.5% 19.7% 対前年同期増減率 Y-Y Change (%) +7.2% △3.4% △10.8% △3.3% +1.7% +12.2% +14.2% +8.8% +11.7% 非常要素及び一般管理费 SG&A Expenses 12.406 12.490 12.776 37.675 50.112 12.594 12.445 12.692 37.733 対元上高構成比 % of Total Sales 19.9% 16.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% 11.5% △4.4% △0.7% +0.2% 対元上高構成比 % of Total Sales -2.3% 1.8% 1.4% 4.9% 18.8% 4.7% 3.4% 対前年同期増減率 Y-Y Change (%) - △3.9.1% △63.6% △47.5% +1.1% - +117.6% +110.2% +154.9% 対前年同期増減率 Y-Y Change (%) - △3.9.1% △63.6% △47.5% +1.1% - +117.6% +110.2% +154.9% 対前年同期増減率 Y-Y Change (%) △2.59% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △2.59% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △2.59% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △2.59% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △2.59% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △2.59% △4.80% △64.5% △45.5% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △2.59% △48.0% △64.5% △45.5% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △2.59% △48.0% △64.5% △45.5% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △2.59% △48.0% △64.5% △45.5% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △2.59% △48.0% △64.5% △45.5% △15.6% △27.9% +104.6% +96.0% +34.8% 対前日回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回回	売上高	Total Sales	62,412	77,339	72,867	212,620	343,151	70,932	81,217	78,624	230,775			
対売上高構成比 % of Total Sales 80.1% 81.6% 80.7% 80.8% 80.5% 80.4% 80.0% 80.5% 80.3% 対前年同期增減率 Y-Y Change (%) △1.2% +2.9% △10.5% △3.2% +2.0% +14.0% +2.9% +7.7% +7.8% 元上終利益 Gross Profit 12.393 14.246 14.081 40.720 67.008 13.902 16.265 15.327 45.495 対元上高構成比 % of Total Sales 19.9% 18.4% 19.3% 19.2% 19.5% 19.6% 20.0% 19.5% 19.5% 対前年同期增減率 Y-Y Change (%) +7.2% △3.4% △10.8% △3.3% +1.7% +12.2% +14.2% +8.8% +11.7% 数元上高構成比 % of Total Sales 19.9% 16.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 数元上高構成比 % of Total Sales -2.3% 1.8% 1.4% 4.9% 1.8% 4.7% 3.4% 3.4% 対前年同期増減率 Y-Y Change (%) - △3.91% △63.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% →34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% →34.5% →34.		対前年同期増減率 Y-Y Change (%)	+0.3%	+1.7%	△10.6%	△3.2%	+2.0%	+13.7%	+5.0%	+7.9%	+8.5%			
対前年同期増減率 Y-Y Change (%)	売上原信	Cost of Sales	50,019	63,093	58,785	171,899	276,143	57,030	64,951	63,297	185,279			
先上総利益 Gross Profit 12.393 14.246 14.081 40.720 67.008 13.902 16.265 15.327 45.495 対売上高構成比 % of Total Sales 19.9% 18.4% 19.3% 19.2% 19.5% 19.6% 20.0% 19.5% 19.7% 対前年同期増減率 Y~Y Change (%) +7.2% △3.4% △10.8% △3.3% +1.7% +12.2% +14.2% +8.8% +11.7% 販売費及び一般管理費 SG&A Expenses 12.406 12.490 12.778 37.675 50.112 12.594 12.445 12.692 37.733 対売上高構成比 % of Total Sales 19.9% 16.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y~Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対売上高構成比 % of Total Sales - 2.3% 1.8% 1.4% 4.9% 1.8% 4.7% 3.4% 3.4% 対前年同期増減率 Y~Y Change (%) - △3.9.1% △6.6.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 対前年同期増減率 Y~Y Change (%) - △3.9.1% △6.6.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 経常利益 Ordinary Income 3.902 2.063 1.724 7.689 21.506 2.886 4.282 3.173 10.341 対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y~Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y~Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y~Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対売上高構成比 % of Total Sales 6.0% 1.7% 13.4% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2% 対売上高構成比 % of Total Sales 6.0% 1.7% 13.4% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対売上高構成比 % ofTotal Sales	80.1%	81.6%	80.7%	80.8%	80.5%	80.4%	80.0%	80.5%	80.3%			
対売上高構成比 % of Total Sales 19.9% 18.4% 19.3% 19.2% 19.5% 19.6% 20.0% 19.5% 19.7% 対前年同期増減率 Y-Y Change (%) +7.2% △3.4% △10.8% △3.3% +1.7% +12.2% +14.2% +8.8% +11.7% 振売費及び一般管理費 SG&A Expenses 12.406 12.490 12.778 37.675 50.112 12.594 12.445 12.692 37.733 対売上高構成比 % of Total Sales 19.9% 16.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対売上高構成比 % of Total Sales 2.3% 1.8% 1.4% 4.9% 1.8% 4.7% 3.4% 3.4% 対前年同期増減率 Y-Y Change (%) - △39.1% △63.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 経常利益 Ordinary Income 3.902 2.063 1.724 7.689 21.506 2.886 4.282 3.173 10.341 対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 財刑年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 財刑年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 財刑年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 財刑年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対刑年同期投减率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対刑年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対刑年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対刑年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対刑年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対前年同期増減率 Y-Y Change (%)	△1.2%	+2.9%	△10.5%	△3.2%	+2.0%	+14.0%	+2.9%	+7.7%	+7.8%			
対前年同期増減率 Y-Y Change (%) +7.2%	売上総和	刊益 Gross Profit	12,393	14,246	14,081	40,720	67,008	13,902	16,265	15,327	45,495			
販売費及び一般管理費 SG&A Expenses 12,406 12,490 12,778 37,675 50,112 12,594 12,445 12,692 37,733 対売上高構成比 % of Total Sales 19.9% 16.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 対売上高構成比 % of Total Sales - 2.3% 1.8% 1.4% 4.9% 1.8% 4.7% 3.4% 3.4% 対前年同期増減率 Y-Y Change (%) - △39.1% △63.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 経営利益 Ordinary Income 3.902 2.063 1.724 7.689 21,506 2.886 4.282 3.173 10,341 対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2% 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対売上高構成比 % of Total Sales	19.9%	18.4%	19.3%	19.2%	19.5%	19.6%	20.0%	19.5%	19.7%			
対売上高構成比 % of Total Sales 19.9% 16.2% 17.5% 17.7% 14.6% 17.8% 15.3% 16.1% 16.4% 対前年同期増減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2%		対前年同期増減率 Y-Y Change (%)	+7.2%	△3.4%	△10.8%	△3.3%	+1.7%	+12.2%	+14.2%	+8.8%	+11.7%			
対前年同期增減率 Y-Y Change (%) +1.5% +5.2% +4.7% +3.8% +1.9% +1.5% △0.4% △0.7% +0.2% 営業利益 Operating Income △13 1.755 1.303 3.045 16.895 1.307 3.820 2.634 7.762 对壳上高構成比 % of Total Sales - 2.3% 1.8% 1.4% 4.9% 1.8% 4.7% 3.4% 3.4% 3.4% 对前年同期增減率 Y-Y Change (%) - △39.1% △63.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 经常利益 Ordinary Income 3.902 2.063 1.724 7.689 21.506 2.886 4.282 3.173 10.341 对壳上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 对前年同期增減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 分前年同期增減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 分前年同期增減率 Y-Y Change (%) △25.9% △40.1% △64.5% △45.0% 7.2% 4.0% 5.3% 4.0% 4.4% 分前年同期增減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 分前年同期增減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 分前年同期增減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 分前年同期增減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 分前上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2% 对壳上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%	販売費刀	ひび一般管理費 SG&A Expenses	12,406	12,490	12,778	37,675	50,112	12,594	12,445	12,692	37,733			
営業利益 Operating Income		対売上高構成比 % of Total Sales	19.9%	16.2%	17.5%	17.7%	14.6%	17.8%	15.3%	16.1%	16.4%			
対売上高構成比 % of Total Sales - 2.3% 1.8% 1.4% 4.9% 1.8% 4.7% 3.4% 3.4% 対前年同期増減率 Y-Y Change (%) - 公39.1% △63.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 経常利益 Ordinary Income 3,902 2,063 1,724 7,689 21,506 2,886 4,282 3,173 10,341 対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 税引前当期純利益 Profit before Income Taxes 3,902 2,092 1,617 7,612 24,830 2,812 4,281 3,169 10,263 対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 当期純利益 Net Income 3,772 1,346 958 6,077 18,710 2,344 2,942 2,136 7,423 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対前年同期増減率 Y-Y Change (%)	+1.5%	+5.2%	+4.7%	+3.8%	+1.9%	+1.5%	△0.4%	△0.7%	+0.2%			
対前年同期増減率 Y-Y Change (%) - △39.1% △63.6% △47.5% +1.1% - +117.6% +102.2% +154.9% 経常利益 Ordinary Income 3,902 2,063 1,724 7,689 21,506 2,886 4,282 3,173 10,341 対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 脱引前当期純利益 Profit before Income Taxes 3,902 2,092 1,617 7,612 24,830 2,812 4,281 3,169 10,263 対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 当期純利益 Net Income 3,772 1,346 958 6,077 18,710 2,344 2,942 2,136 7,423 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%	営業利益	立 Operating Income	△ 13	1,755	1,303	3,045	16,895	1,307	3,820	2,634	7,762			
経常利益 Ordinary Income 3,902 2,063 1,724 7,689 21,506 2,886 4,282 3,173 10,341 対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 税引前当期純利益 Profit before Income Taxes 3,902 2,092 1,617 7,612 24,830 2,812 4,281 3,169 10,263 対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 当期純利益 Net Income 3,772 1,346 958 6,077 18,710 2,344 2,942 2,136 7,423 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対売上高構成比 % of Total Sales	_	2.3%	1.8%	1.4%	4.9%	1.8%	4.7%	3.4%	3.4%			
対売上高構成比 % of Total Sales 6.3% 2.7% 2.4% 3.6% 6.3% 4.1% 5.3% 4.0% 4.5% 対前年同期増減率 Y-Y Change (%) △25.9% △40.1% △62.2% △42.1% △12.5% △26.0% +107.6% +84.0% +34.5% 成引前当期純利益 Profit before Income Taxes 3,902 2.092 1.617 7,612 24,830 2.812 4.281 3.169 10.263 対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 当期純利益 Net Income 3,772 1,346 958 6,077 18,710 2,344 2,942 2,136 7,423 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対前年同期増減率 Y-Y Change (%)	_	△39.1%	△63.6%	△47.5%	+1.1%	-	+117.6%	+102.2%	+154.9%			
対前年同期増減率 Y-Y Change (%)	経常利益	益 Ordinary Income	3,902	2,063	1,724	7,689	21,506	2,886	4,282	3,173	10,341			
対売上高構成比 % of Total Sales 3,902 2,092 1,617 7,612 24,830 2,812 4,281 3,169 10,263 対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 3,169 10,263 4.2%		対売上高構成比 % of Total Sales	6.3%	2.7%	2.4%	3.6%	6.3%	4.1%	5.3%	4.0%	4.5%			
対売上高構成比 % of Total Sales 6.3% 2.7% 2.2% 3.6% 7.2% 4.0% 5.3% 4.0% 4.4% 対前年同期増減率 Y-Y Change (%) △25.9% △48.0% △64.5% △45.0% △15.6% △27.9% +104.6% +96.0% +34.8% 当期純利益 Net Income 3,772 1,346 958 6,077 18,710 2,344 2,942 2,136 7,423 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対前年同期増減率 Y-Y Change (%)	△25.9%	△40.1%	△62.2%	△42.1%	△12.5%	△26.0%	+107.6%	+84.0%	+34.5%			
対前年同期増減率 Y-Y Change (%)	税引前	当期純利益 Profit before Income Taxes	3,902	2,092	1,617	7,612	24,830	2,812	4,281	3,169	10,263			
当期純利益 Net Income 3,772 1,346 958 6,077 18,710 2,344 2,942 2,136 7,423 対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対売上高構成比 % of Total Sales	6.3%	2.7%	2.2%	3.6%	7.2%	4.0%	5.3%	4.0%	4.4%			
対売上高構成比 % of Total Sales 6.0% 1.7% 1.3% 2.9% 5.5% 3.3% 3.6% 2.7% 3.2%		対前年同期増減率 Y-Y Change (%)	△25.9%	△48.0%	△64.5%	△45.0%	△15.6%	△27.9%	+104.6%	+96.0%	+34.8%			
	当期純和	刊益 Net Income	3,772	1,346	958	6,077	18,710	2,344	2,942	2,136	7,423			
対前年同期増減率 Y-Y Change (%) △29.0% △49.9% △66.6% △44.1% △15.2% △37.9% +118.5% +122.9% +22.1%		対売上高構成比 % of Total Sales	6.0%	1.7%	1.3%	2.9%	5.5%	3.3%	3.6%	2.7%	3.2%			
		対前年同期増減率 Y-Y Change (%)	△29.0%	△49.9%	△66.6%	△44.1%	△15.2%	△37.9%	+118.5%	+122.9%	+22.1%			

2. 形態別売上高(製品/開発・SI/サービス)四半期推移 Breakdown by Business Model

	2017年3月期 Fiscal year ending March 31, 2017							
		半期 第2匹 : Q 2nd		H半期 H Q	第3四半期 3rd Q		9ヶ月 9 Mo	
製品 Products /対売上高構成比 % of Total Sales (%)	23,773	33.5%	28,244	34.8%	26,022	33.1%	78,041	33.8%
サーバ Server /対売上高構成比 % of Total Sales (%)	2,195	3.1%	3,754	4.6%	3,617	4.6%	9,566	4.1%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	9,500	13.4%	12,904	15.9%	11,067	14.1%	33,472	14.5%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	2,287	3.2%	2,366	2.9%	3,612	4.6%	8,266	3.6%
ミドルウェア&アプリケーション Middleware & Application /対売上高構成比 % of Total Sales (%)	3,753	5.3%	3,118	3.8%	2,945	3.7%	9,818	4.3%
その他 Others /対売上高構成比 % of Total Sales (%)	6,036	8.5%	6,100	7.5%	4,779	6.1%	16,916	7.3%
発・SI Application Development, Infrastructure SI 対売上高構成比 % of Total Sales (%)		19.5%	17,404	21.4%	17,524	22.3%	48,734	21.1%
サービス Services /対売上高構成比 % of Total Sales (%)	33,352	47.0%	35,568	43.8%	35,078	44.6%	104,000	45.1%
保守 Maintenance /対売上高構成比 % of Total Sales (%)	19,648	27.7%	20,113	24.8%	20,397	25.9%	60,159	26.1%
運用 Operation /対売上高構成比 % of Total Sales (%)	10,129	14.3%	10,506	12.9%	10,364	13.2%	31,000	13.4%
設置・構築・その他サービス Installation, Construction and other Services /対売上高構成比 % of Total Sales (%)	3,574	5.0%	4,949	6.1%	4,316	5.5%	12,840	5.6%
合計 Total /対売上高構成比 % of Total Sales (%)	70,932	100.0%	81,217	100.0%	78,624	100.0%	230,775	100.0%

										(単位:百万	河 Million	ns of yen)
		2016年3月期 Fiscal year ended March 31, 2016											
			第1四半期 第2四半期 1st Q 2nd Q			第3四半期 3rd Q		9ヶ月累計 9 Months		第4四半期 4th Q		通期 Full Year	
製品 Products /対売上高構成比 % of Total Sales (%)		18,870	30.2%	27,622	35.7%	23,384	32.1%	69,877	32.9%	60,494	46.4%	130,372	38.0%
	サーバ Server /対売上高構成比 % of Total Sales (%)	2,575	4.1%	3,556	4.6%	3,772	5.2%	9,903	4.7%	6,751	5.2%	16,654	4.9%
	ネットワーク Network /対売上高構成比 % of Total Sales (%)	9,354	15.0%	12,598	16.3%	9,869	13.5%	31,823	15.0%	33,505	25.7%	65,328	19.0%
	ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,404	2.3%	3,605	4.6%	2,603	3.6%	7,614	3.6%	5,463	4.2%	13,077	3.8%
	ミドルウェア&アプリケーション Middleware & Application /対売上高構成比 % of Total Sales (%)	2,264	3.6%	3,933	5.1%	2,758	3.8%	8,956	4.2%	5,635	4.3%	14,591	4.3%
	その他 Others /対売上高構成比 % of Total Sales (%)	3,271	5.2%	3,928	5.1%	4,380	6.0%	11,580	5.4%	9,139	7.0%	20,719	6.0%
	È·SI Application Development, Infrastructure SI 売上高構成比 % of Total Sales (%)	11,828	19.0%	15,746	20.4%	15,655	21.5%	43,230	20.3%	31,732	24.3%	74,962	21.8%
サー	-ビス Services /対売上高構成比 % of Total Sales (%)	31,714	50.8%	33,970	43.9%	33,826	46.4%	99,511	46.8%	38,305	29.3%	137,816	40.2%
	保守 Maintenance /対売上高構成比 % of Total Sales (%)	19,047	30.5%	19,332	25.0%	19,578	26.9%	57,958	27.3%	20,278	15.5%	78,236	22.8%
	運用 Operation / 対売上高構成比 % of Total Sales (%)	9,444	15.1%	9,977	12.9%	9,657	13.2%	29,079	13.7%	10,811	8.3%	39,890	11.6%
	設置・構築・その他サービス Installation, Construction and other Services /対売上高構成比 % of Total Sales (%)	3,222	5.2%	4,660	6.0%	4,591	6.3%	12,473	5.9%	7,215	5.5%	19,689	5.8%
合言	↑ Total /対売上高構成比 % of Total Sales (%)	62,412	100.0%	77,339	100.0%	72,867	100.0%	212,620	100.0%	130,531	100.0%	343,151	100.0%