

2022年3月期
第1四半期連結決算補足資料

Consolidated Financial Summary
For the fiscal year ending March 31, 2022

(April 1, 2021 – June 30, 2021)

2021年8月3日
August 3, 2021

伊藤忠テクノソリューションズ株式会社
ITOCHU Techno-Solutions Corporation

注：・本資料は、金融商品取引法に基づく四半期レビュー手続きの対象外であり、本資料の公表時点において、金融商品取引法に基づく連結財務諸表の四半期レビュー手続きは終了していません。
・本資料に記載されている業績予想は様々な要因により変化することがあり、実際の業績を確約するものではありません。

Note: ・This release is not subject to the quarterly review process as required by the Financial Instruments and Exchange Act of Japan. As of the date when this release was issued, the review of quarterly consolidated financial statements as required by the Financial Instruments and Exchange Act had not been completed.
・Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

I. 連結情報 Consolidated Information (IFRS)

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | 2022年3月期 Fiscal year ending March 31, 2022 | |
|---|--|-----------|---|--------------------------|
| | 第1四半期 | 通期 | 第1四半期 | 通期(期初予想) |
| | 1st Q | Full Year | 1st Q | Full Year (Projected) |
| 売上収益 Revenue | 104,075 | 479,879 | 108,564 | 520,000 |
| 対前年同期増減率 Y-Y Change (%) | +7.3% | △1.5% | +4.3% | +8.4% |
| 売上原価 Cost of Sales | △ 79,094 | △ 358,413 | △ 81,063 | △ 388,000 |
| 対売上収益構成比 % of Revenue | 76.0% | 74.7% | 74.7% | 74.6% |
| 対前年同期増減率 Y-Y Change (%) | +6.8% | △2.9% | +2.5% | +8.3% |
| 売上総利益 Gross Profit | 24,981 | 121,466 | 27,500 | 132,000 |
| 対売上収益構成比 % of Revenue | 24.0% | 25.3% | 25.3% | 25.4% |
| 対前年同期増減率 Y-Y Change (%) | +9.2% | +2.9% | +10.1% | +8.7% |
| その他の収益及び費用 Other Income and Expenses | △ 19,134 | △ 77,841 | △ 19,841 | △ 83,500 |
| 対売上収益構成比 % of Revenue | 18.4% | 16.2% | 18.3% | 16.1% |
| 対前年同期増減率 Y-Y Change (%) | +6.0% | +1.9% | +3.7% | +7.3% |
| 販売費及び一般管理費 SG&A Expenses | △ 19,194 | △ 79,329 | △ 19,883 | △ 83,500 |
| その他の収益 Other Income | 100 | 1,845 | 100 | — |
| その他の費用 Other Expenses | △ 40 | △ 356 | △ 58 | — |
| 営業利益 Operating Income | 5,847 | 43,625 | 7,660 | 48,500 |
| 対売上収益構成比 % of Revenue | 5.6% | 9.1% | 7.1% | 9.3% |
| 対前年同期増減率 Y-Y Change (%) | +21.1% | +4.7% | +31.0% | +11.2% |
| 税引前利益 Profit before Tax | 5,896 | 43,952 | 7,826 | 49,000 |
| 対売上収益構成比 % of Revenue | 5.7% | 9.2% | 7.2% | 9.4% |
| 対前年同期増減率 Y-Y Change (%) | +21.1% | +5.8% | +32.7% | +11.5% |
| 当期純利益 Net Profit | 4,067 | 30,844 | 5,397 | 33,500 |
| 対売上収益構成比 % of Revenue | 3.9% | 6.4% | 5.0% | 6.4% |
| 対前年同期増減率 Y-Y Change (%) | +22.7% | +8.4% | +32.7% | +8.6% |
| 当社株主に帰属する当期純利益 Net profit attributable to CTC's shareholders | 4,093 | 30,486 | 5,395 | 33,000 |
| 対売上収益構成比 % of Revenue | 3.9% | 6.4% | 5.0% | 6.3% |
| 対前年同期増減率 Y-Y Change (%) | +26.1% | +7.2% | +31.8% | +8.2% |

※CTCは伊藤忠テクノソリューションズ株式会社の略称です。

※CTC is the abbreviation for ITOCHU Techno-Solutions Corporation.

2. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | 2022年3月期 Fiscal year ending March 31, 2022 | |
|-------------------------|--|-----------|---|--------------------------|
| | 第1四半期 | 通期 | 第1四半期 | 通期(期初予想) |
| | 1st Q | Full Year | 1st Q | Full Year (Projected) |
| 受注高 Orders Received | 95,862 | 522,493 | 113,116 | 535,000 |
| 対前年同期増減率 Y-Y Change (%) | △5.7% | +6.5% | +18.0% | +2.4% |
| 受注残高 Backlog | 264,085 | 314,913 | 319,465 | 329,913 |

3. セグメント別 売上収益 Revenue by segments

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | 2022年3月期 Fiscal year ending March 31, 2022 |
|--|---|--|
| | 第1四半期 1st Q | 第1四半期 1st Q |
| 売上収益 Revenue | 104,075 | 108,564 |
| エンタープライズ事業 Enterprise | 26,903 | 26,960 |
| 構成比 Share (%) | 25.8% | 24.8% |
| 対前年同期増減率 Y-Y Change (%) | - | +0.2% |
| 流通事業 Distribution | 12,204 | 12,368 |
| 構成比 Share (%) | 11.7% | 11.4% |
| 対前年同期増減率 Y-Y Change (%) | - | +1.3% |
| 情報通信事業 Telecommunication | 34,858 | 36,909 |
| 構成比 Share (%) | 33.5% | 34.0% |
| 対前年同期増減率 Y-Y Change (%) | - | +5.9% |
| 広域・社会インフラ事業 Regional & Social Infrastructure | 14,419 | 15,009 |
| 構成比 Share (%) | 13.9% | 13.8% |
| 対前年同期増減率 Y-Y Change (%) | - | +4.1% |
| 金融事業 Financial Services | 5,188 | 5,932 |
| 構成比 Share (%) | 5.0% | 5.5% |
| 対前年同期増減率 Y-Y Change (%) | - | +14.3% |
| ITサービス事業 IT Services | 2,633 | 2,614 |
| 構成比 Share (%) | 2.5% | 2.4% |
| 対前年同期増減率 Y-Y Change (%) | - | △0.7% |
| その他 Others | 7,870 | 8,772 |
| 構成比 Share (%) | 7.6% | 8.1% |
| 対前年同期増減率 Y-Y Change (%) | - | +11.5% |

4. セグメント別 税引前利益 Profit before Tax by segments

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | 2022年3月期 Fiscal year ending March 31, 2022 |
|--|---|--|
| | 第1四半期 1st Q | 第1四半期 1st Q |
| 税引前利益 Profit before Tax | 5,896 | 7,826 |
| エンタープライズ事業 Enterprise | 1,129 | 855 |
| 流通事業 Distribution | 434 | 431 |
| 情報通信事業 Telecommunication | 2,370 | 2,818 |
| 広域・社会インフラ事業 Regional & Social Infrastructure | 654 | 496 |
| 金融事業 Financial Services | 290 | 391 |
| ITサービス事業 IT Services | 2,165 | 2,949 |
| その他 Others | △ 16 | 87 |
| 調整額 Adjustment | △ 1,130 | △ 202 |

※ 2021年4月1日付で、従来「エンタープライズ事業」「流通事業」「ITサービス事業」に含まれていた一部組織を「その他」に移管しております。なお、前連結会計年度のセグメント情報については、変更後の区分方法により作成したものを記載しております。

※ As of April 1, 2021, a part of organizations that were previously included in the “Enterprise”, “Distribution” and “IT Service” has been transferred to “Others”. The segment information for the previous fiscal year has been described based on the reportable segment classifications after the change.

＜参考＞ セグメント別 ビジネスモデル別売上収益 Revenue by segments and business model

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | 2022年3月期 Fiscal year ending March 31, 2022 |
|---|---|--|
| | 第1四半期 1st Q | 第1四半期 1st Q |
| 売上収益 Revenue | 104,075 | 108,564 |
| サービス Services | 46,815 | 49,296 |
| 開発・SI Application Development, Infrastructure SI | 20,568 | 24,670 |
| 製品 Products | 36,693 | 34,598 |
| エンタープライズ事業 Enterprise | 26,903 | 26,960 |
| サービス Services | 13,127 | 13,817 |
| 開発・SI Application Development, Infrastructure SI | 4,881 | 5,449 |
| 製品 Products | 8,895 | 7,694 |
| 流通事業 Distribution | 12,204 | 12,368 |
| サービス Services | 6,388 | 6,332 |
| 開発・SI Application Development, Infrastructure SI | 4,059 | 4,614 |
| 製品 Products | 1,757 | 1,422 |
| 情報通信事業 Telecommunication | 34,858 | 36,909 |
| サービス Services | 13,703 | 14,159 |
| 開発・SI Application Development, Infrastructure SI | 6,440 | 9,149 |
| 製品 Products | 14,715 | 13,601 |
| 広域・社会インフラ事業 Regional & Social Infrastructure | 14,419 | 15,009 |
| サービス Services | 6,601 | 6,945 |
| 開発・SI Application Development, Infrastructure SI | 2,717 | 2,621 |
| 製品 Products | 5,101 | 5,443 |
| 金融事業 Financial Services | 5,188 | 5,932 |
| サービス Services | 2,113 | 2,345 |
| 開発・SI Application Development, Infrastructure SI | 2,266 | 2,593 |
| 製品 Products | 809 | 994 |
| ITサービス事業 IT Services | 2,633 | 2,614 |
| サービス Services | 2,365 | 2,340 |
| 開発・SI Application Development, Infrastructure SI | 192 | 238 |
| 製品 Products | 76 | 35 |
| その他 Others | 7,870 | 8,772 |
| サービス Services | 2,518 | 3,358 |
| 開発・SI Application Development, Infrastructure SI | 13 | 6 |
| 製品 Products | 5,339 | 5,409 |

5. 業種別 売上収益 Revenue by Industry

(単位:百万円 Millions of yen)

| | | 2021年3月期 Fiscal year ended March 31, 2021 | | 2022年3月期 Fiscal year ending March 31, 2022 |
|---|-------------------------|--|-----------------|--|
| | | 第1四半期 1st Q | 通期 Full Year | 第1四半期 1st Q |
| 通信／放送 Telecommunications/ Broadcasting | | 29,064 | 156,046 | 30,026 |
| | 構成比 % of Revenue (%) | 27.9% | 32.5% | 27.7% |
| | 対前年同期増減率 Y-Y Change (%) | +27.3% | +9.2% | +3.3% |
| 電気 Electronics | | 4,706 | 22,124 | 5,203 |
| | 構成比 % of Revenue (%) | 4.5% | 4.6% | 4.8% |
| | 対前年同期増減率 Y-Y Change (%) | +24.6% | +1.3% | +10.6% |
| 製造等 Manufacturing (excluding electronics) | | 14,294 | 62,645 | 15,040 |
| | 構成比 % of Revenue (%) | 13.7% | 13.1% | 13.9% |
| | 対前年同期増減率 Y-Y Change (%) | △10.3% | △9.7% | +5.2% |
| 情報サービス Information Services | | 18,769 | 80,974 | 19,412 |
| | 構成比 % of Revenue (%) | 18.1% | 16.9% | 17.9% |
| | 対前年同期増減率 Y-Y Change (%) | △2.1% | △7.0% | +3.4% |
| 公共 Public Sector | | 2,942 | 17,577 | 3,087 |
| | 構成比 % of Revenue (%) | 2.9% | 3.7% | 2.8% |
| | 対前年同期増減率 Y-Y Change (%) | +33.4% | +21.8% | +4.9% |
| 商業／運輸 Commerce/ Transportation | | 8,159 | 32,504 | 8,430 |
| | 構成比 % of Revenue (%) | 7.8% | 6.8% | 7.8% |
| | 対前年同期増減率 Y-Y Change (%) | △7.5% | △17.6% | +3.3% |
| 金融／保険 Finance/ Insurance | | 19,033 | 76,234 | 18,396 |
| | 構成比 % of Revenue (%) | 18.3% | 15.8% | 16.8% |
| | 対前年同期増減率 Y-Y Change (%) | +43.4% | +2.2% | △3.3% |
| その他 Others | | 7,108 | 31,776 | 8,971 |
| | 構成比 % of Revenue (%) | 6.8% | 6.6% | 8.3% |
| | 対前年同期増減率 Y-Y Change (%) | △35.2% | △14.9% | +26.2% |
| 合計 Total Revenue | | 104,075 | 479,879 | 108,564 |
| | 構成比 % of Revenue (%) | 100.0% | 100.0% | 100.0% |
| | 対前年同期増減率 Y-Y Change (%) | +7.3% | △1.5% | +4.3% |

6. 販売費及び一般管理費 内訳 SG&A Expenses

(単位:百万円 Millions of yen)

| | | 2021年3月期 Fiscal year ended March 31, 2021 | | 2022年3月期 Fiscal year ending March 31, 2022 |
|--------------------------|-------------------------------------|--|-----------------|--|
| | | 第1四半期 1st Q | 通期 Full Year | 第1四半期 1st Q |
| 販売費及び一般管理費 SG&A Expenses | | △ 19,194 | △ 79,329 | △ 19,883 |
| | 人件費 Personnel Expenses | △ 11,662 | △ 47,060 | △ 11,998 |
| | 委託社員受入費 Outside Staff Expenses | △ 1,958 | △ 7,302 | △ 1,897 |
| | 減価償却費 Depreciation and Amortization | △ 1,673 | △ 9,660 | △ 2,982 |
| | その他 Others | △ 3,901 | △ 15,308 | △ 3,006 |

7. 従業員の推移 Number of Employees

(単位:人 People)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | | 2022年3月期 Fiscal year ending March 31, 2022 | |
|---------------------------------|--|-----------------|-----------------|------------------|-----------------|---|-----------------|
| | 4月1日 1-Apr | 6月30日 30-Jun | 9月30日 30-Sep | 12月31日 31-Dec | 3月31日 31-Mar | 4月1日 1-Apr | 6月30日 30-Jun |
| | | | | | | | |
| CTCグループ社員 CTC Group Employees | 9,085 | 9,098 | 9,088 | 9,089 | 9,050 | 9,333 | 9,308 |
| うちシステムエンジニア System Engineers | 3,803 | 3,773 | 3,765 | 3,754 | 3,712 | 3,832 | 3,770 |
| うちカスタマーエンジニア Customer Engineers | 1,135 | 1,126 | 1,125 | 1,125 | 1,125 | 1,210 | 1,194 |
| 派遣社員 Outside Staff | 6,217 | 6,285 | 6,257 | 6,267 | 6,306 | 6,145 | 6,381 |
| うちシステムエンジニア System Engineers | 3,419 | 3,449 | 3,471 | 3,551 | 3,597 | 3,470 | 3,618 |
| うちカスタマーエンジニア Customer Engineers | 604 | 639 | 632 | 630 | 637 | 628 | 648 |
| CTCグループ全従業員 Total | 15,302 | 15,383 | 15,345 | 15,356 | 15,356 | 15,478 | 15,689 |
| うちシステムエンジニア System Engineers | 7,222 | 7,222 | 7,236 | 7,305 | 7,309 | 7,302 | 7,388 |
| うちカスタマーエンジニア Customer Engineers | 1,739 | 1,765 | 1,757 | 1,755 | 1,762 | 1,838 | 1,842 |

8. 資産および資本 Total Assets and Total Equity

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|--|--|------------------------|------------------------|------------------------|---|
| | 第1四半期末 End of 1st Q | 第2四半期末 End of 2nd Q | 第3四半期末 End of 3rd Q | 第4四半期末 End of 4th Q | 第1四半期末 End of 1st Q |
| | | | | | |
| 資産合計 Total Assets | 420,610 | 428,063 | 427,466 | 462,749 | 456,322 |
| 資本合計 Total Equity | 236,664 | 242,583 | 241,421 | 262,609 | 262,342 |
| 株主資本比率 (%) Percentage Ownership of the Owners of the Company. | 54.6% | 55.0% | 54.8% | 55.1% | 55.8% |

9. キャッシュ・フロー Cash Flows

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|--|--|----------------|----------------|----------------|-----------------|---|
| | 第1四半期 1st Q | 第2四半期 2nd Q | 第3四半期 3rd Q | 第4四半期 4th Q | 通期 Full Year | 第1四半期 1st Q |
| | | | | | | |
| 営業活動によるキャッシュ・フロー Operating Activities | 2,275 | 6,051 | 17,000 | 11,941 | 37,266 | △ 418 |
| 投資活動によるキャッシュ・フロー Investing Activities | △ 1,425 | △ 1,743 | △ 2,188 | △ 4,765 | △ 10,121 | △ 3,699 |
| 財務活動によるキャッシュ・フロー Financing Activities | △ 7,653 | △ 1,754 | △ 9,610 | △ 2,045 | △ 21,062 | △ 10,401 |
| 現金及び現金同等物の期末残高 Cash and Cash Equivalents at End of Period | 67,861 | 70,323 | 75,493 | 80,945 | 80,945 | 66,409 |

10. 設備投資額および減価償却費 Capital Investment and Depreciation and Amortization

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|-------------------------------------|--|----------------|----------------|----------------|-----------------|---|
| | 第1四半期 1st Q | 第2四半期 2nd Q | 第3四半期 3rd Q | 第4四半期 4th Q | 通期 Full Year | 第1四半期 1st Q |
| | | | | | | |
| 設備投資額 Capital Investment | △ 3,631 | △ 3,270 | △ 3,733 | △ 4,002 | △ 14,636 | △ 8,848 |
| 減価償却費 Depreciation and Amortization | △ 4,109 | △ 4,126 | △ 4,163 | △ 7,267 | △ 19,665 | △ 5,641 |

Ⅱ. 連結四半期情報 Quarterly Operating Results (IFRS)

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|---|--|----------------|----------------|----------------|--|
| | 第1四半期 1st Q | 第2四半期 2nd Q | 第3四半期 3rd Q | 第4四半期 4th Q | 第1四半期 1st Q |
| 売上収益 Revenue | 104,075 | 110,974 | 115,833 | 148,996 | 108,564 |
| 対前年同期増減率 Y-Y Change (%) | +7.3% | △2.1% | △1.0% | △6.7% | +4.3% |
| 売上原価 Cost of Sales | △ 79,094 | △ 84,582 | △ 86,380 | △ 108,357 | △ 81,063 |
| 対売上収益構成比 % of Revenue | 76.0% | 76.2% | 74.6% | 72.7% | 74.7% |
| 対前年同期増減率 Y-Y Change (%) | +6.8% | △1.8% | △2.4% | △9.9% | +2.5% |
| 売上総利益 Gross Profit | 24,981 | 26,392 | 29,454 | 40,639 | 27,500 |
| 対売上収益構成比 % of Revenue | 24.0% | 23.8% | 25.4% | 27.3% | 25.3% |
| 対前年同期増減率 Y-Y Change (%) | +9.2% | △3.4% | +3.4% | +3.2% | +10.1% |
| その他の収益及び費用 Other Income and Expenses | △ 19,134 | △ 18,929 | △ 19,811 | △ 19,966 | △ 19,841 |
| 対売上収益構成比 % of Revenue | 18.4% | 17.1% | 17.1% | 13.4% | 18.3% |
| 対前年同期増減率 Y-Y Change (%) | +6.0% | +8.3% | +4.4% | △8.7% | +3.7% |
| 販売費及び一般管理費 SG&A Expenses | △ 19,194 | △ 19,179 | △ 19,936 | △ 21,023 | △ 19,883 |
| その他の収益 Other Income | 100 | 382 | 192 | 1,175 | 100 |
| その他の費用 Other Expenses | △ 40 | △ 132 | △ 67 | △ 118 | △ 58 |
| 営業利益 Operating Income | 5,847 | 7,463 | 9,643 | 20,673 | 7,660 |
| 対売上収益構成比 % of Revenue | 5.6% | 6.7% | 8.3% | 13.9% | 7.1% |
| 対前年同期増減率 Y-Y Change (%) | +21.1% | △24.2% | +1.5% | +18.1% | +31.0% |
| 税引前利益 Profit before Tax | 5,896 | 7,465 | 9,687 | 20,905 | 7,826 |
| 対売上収益構成比 % of Revenue | 5.7% | 6.7% | 8.4% | 14.0% | 7.2% |
| 対前年同期増減率 Y-Y Change (%) | +21.1% | △23.7% | +2.8% | +19.7% | +32.7% |
| 当期純利益 Net Profit | 4,067 | 5,234 | 6,773 | 14,770 | 5,397 |
| 対売上収益構成比 % of Revenue | 3.9% | 4.7% | 5.8% | 9.9% | 5.0% |
| 対前年同期増減率 Y-Y Change (%) | +22.7% | △22.0% | +4.9% | +23.3% | +32.7% |
| 当社株主に帰属する当期純利益 Net profit attributable to CTC's shareholders | 4,093 | 5,136 | 6,640 | 14,618 | 5,395 |
| 対売上収益構成比 % of Revenue | 3.9% | 4.6% | 5.7% | 9.8% | 5.0% |
| 対前年同期増減率 Y-Y Change (%) | +26.1% | △22.7% | +5.9% | +19.0% | +31.8% |

※各四半期毎の数値の合計額は、表示上の組替により累計数値と一致しない場合があります。

※The total amounts of quarterly figures may not be equal to accumulate figures due to accounting adjustment.

※※CTCは伊藤忠テクノソリューションズの略称です。

※※CTC is the abbreviation for ITOCHU Techno-Solutions.

2. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|-------------------------|--|----------------|----------------|----------------|--|
| | 第1四半期 1st Q | 第2四半期 2nd Q | 第3四半期 3rd Q | 第4四半期 4th Q | 第1四半期 1st Q |
| 受注高 Orders Received | 95,862 | 120,217 | 124,038 | 182,376 | 113,116 |
| 対前年同期増減率 Y-Y Change (%) | △5.7% | +10.2% | +12.6% | +7.4% | +18.0% |
| 受注残高 Backlog | 264,085 | 273,327 | 281,532 | 314,913 | 319,465 |

3. 業種別 売上収益 Revenue by Industry

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|---|--|----------------|----------------|----------------|---|
| | 第1四半期 1st Q | 第2四半期 2nd Q | 第3四半期 3rd Q | 第4四半期 4th Q | 第1四半期 1st Q |
| 通信／放送 Telecommunications/ Broadcasting | 29,064 | 31,872 | 37,733 | 57,377 | 30,026 |
| 構成比 % of Revenue (%) | 27.9% | 28.7% | 32.6% | 38.5% | 27.7% |
| 対前年同期増減率 Y-Y Change (%) | +27.3% | +10.7% | +34.3% | △9.2% | +3.3% |
| 電気 Electronics | 4,706 | 4,695 | 4,991 | 7,732 | 5,203 |
| 構成比 % of Revenue (%) | 4.5% | 4.2% | 4.3% | 5.2% | 4.8% |
| 対前年同期増減率 Y-Y Change (%) | +24.6% | △14.5% | △19.5% | +21.5% | +10.6% |
| 製造等 Manufacturing (excluding electronics) | 14,294 | 14,433 | 15,860 | 18,057 | 15,040 |
| 構成比 % of Revenue (%) | 13.7% | 13.0% | 13.7% | 12.1% | 13.9% |
| 対前年同期増減率 Y-Y Change (%) | △10.3% | △16.4% | △8.3% | △4.4% | +5.2% |
| 情報サービス Information Services | 18,769 | 19,879 | 19,955 | 22,371 | 19,412 |
| 構成比 % of Revenue (%) | 18.1% | 17.9% | 17.2% | 15.0% | 17.9% |
| 対前年同期増減率 Y-Y Change (%) | △2.1% | △2.7% | △8.7% | △12.7% | +3.4% |
| 公共 Public Sector | 2,942 | 3,615 | 4,360 | 6,660 | 3,087 |
| 構成比 % of Revenue (%) | 2.9% | 3.3% | 3.8% | 4.5% | 2.8% |
| 対前年同期増減率 Y-Y Change (%) | +33.4% | +37.6% | △11.0% | +41.5% | +4.9% |
| 商業／運輸 Commerce/ Transportation | 8,159 | 8,111 | 8,509 | 7,724 | 8,430 |
| 構成比 % of Revenue (%) | 7.8% | 7.3% | 7.3% | 5.2% | 7.8% |
| 対前年同期増減率 Y-Y Change (%) | △7.5% | △21.8% | △10.0% | △28.5% | +3.3% |
| 金融／保険 Finance/ Insurance | 19,033 | 18,878 | 17,240 | 21,083 | 18,396 |
| 構成比 % of Revenue (%) | 18.3% | 17.0% | 14.9% | 14.1% | 16.8% |
| 対前年同期増減率 Y-Y Change (%) | +43.4% | +0.4% | △15.7% | △4.5% | △3.3% |
| その他 Others | 7,108 | 9,492 | 7,186 | 7,990 | 8,971 |
| 構成比 % of Total Sales (%) | 6.8% | 8.6% | 6.2% | 5.4% | 8.3% |
| 対前年同期増減率 Y-Y Change (%) | △35.2% | △1.7% | △17.6% | △0.2% | +26.2% |
| 合計 Total Revenue | 104,075 | 110,974 | 115,833 | 148,996 | 108,564 |
| 構成比 % of Revenue (%) | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |
| 対前年同期増減率 Y-Y Change (%) | +7.3% | △2.1% | △1.0% | △6.7% | +4.3% |

Ⅲ. 単体情報 Nonconsolidated Information (日本基準)

1. 業績概況 Nonconsolidated Operating Results

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | 2022年3月期 Fiscal year ending March 31, 2022 |
|-------------------------------------|--|----------------|-----------------|--|
| | 第1四半期 1st Q | 上期 1st Half | 通期 Full Year | 第1四半期 1st Q |
| 売上高 Total Sales | 91,670 | 186,798 | 423,320 | 95,341 |
| 対前年同期増減率 Y-Y Change (%) | +12.3% | +3.3% | △0.3% | +4.0% |
| 売上原価 Cost of Sales | 74,442 | 151,839 | 337,959 | 76,843 |
| 対売上高構成比 % of Total Sales | 81.2% | 81.3% | 79.8% | 80.6% |
| 対前年同期増減率 Y-Y Change (%) | +11.4% | +3.0% | △1.4% | +3.2% |
| 売上総利益 Gross Profit | 17,227 | 34,959 | 85,361 | 18,498 |
| 対売上高構成比 % of Total Sales | 18.8% | 18.7% | 20.2% | 19.4% |
| 対前年同期増減率 Y-Y Change (%) | +16.1% | +4.7% | +3.9% | +7.4% |
| 販売費及び一般管理費 SG&A Expenses | 14,966 | 30,118 | 62,273 | 15,748 |
| 対売上高構成比 % of Total Sales | 16.3% | 16.1% | 14.7% | 16.5% |
| 対前年同期増減率 Y-Y Change (%) | +5.5% | +7.2% | +5.3% | +5.2% |
| 営業利益 Operating Income | 2,262 | 4,841 | 23,087 | 2,750 |
| 対売上高構成比 % of Total Sales | 2.5% | 2.6% | 5.5% | 2.9% |
| 対前年同期増減率 Y-Y Change (%) | +244.1% | △8.6% | +0.3% | +21.6% |
| 経常利益 Ordinary Income | 11,829 | 14,929 | 34,212 | 15,393 |
| 対売上高構成比 % of Total Sales | 12.9% | 8.0% | 8.1% | 16.1% |
| 対前年同期増減率 Y-Y Change (%) | +47.6% | +13.6% | +7.1% | +30.1% |
| 税引前当期純利益 Profit before Income Taxes | 11,829 | 14,892 | 34,713 | 15,376 |
| 対売上高構成比 % of Total Sales | 12.9% | 8.0% | 8.2% | 16.1% |
| 対前年同期増減率 Y-Y Change (%) | +47.6% | +13.6% | +11.0% | +30.0% |
| 当期純利益 Net Income | 10,962 | 13,072 | 26,796 | 14,307 |
| 対売上高構成比 % of Total Sales | 12.0% | 7.0% | 6.3% | 15.0% |
| 対前年同期増減率 Y-Y Change (%) | +44.8% | +18.1% | +13.8% | +30.5% |

2. ビジネスモデル別売上高(サービス／開発・SI／製品)四半期推移 Breakdown by Business Model

(単位:百万円 Millions of yen)

| | 2022年3月期 Fiscal year ending March 31, 2022 | |
|--|--|--------|
| | 第1四半期 1st Q | |
| サービス Services /対売上高構成比 % of Total Sales (%) | 43,016 | 45.1% |
| 保守・設置・構築/ Maintenance, Installation, Construction /対売上高構成比 % of Total Sales (%) | 23,915 | 25.1% |
| 運用 Operation /対売上高構成比 % of Total Sales (%) | 9,913 | 10.4% |
| その他サービス and Other Services /対売上高構成比 % of Total Sales (%) | 9,187 | 9.6% |
| 開発・SI Application Development, Infrastructure SI /対売上高構成比 % of Total Sales (%) | 24,074 | 25.3% |
| 製品 Products /対売上高構成比 % of Total Sales (%) | 28,252 | 29.6% |
| サーバ Server /対売上高構成比 % of Total Sales (%) | 2,165 | 2.3% |
| ネットワーク Network /対売上高構成比 % of Total Sales (%) | 5,765 | 6.0% |
| ストレージ Storage /対売上高構成比 % of Total Sales (%) | 1,055 | 1.1% |
| ミドルウェア&アプリケーション Middleware & Application /対売上高構成比 % of Total Sales (%) | 11,275 | 11.8% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 7,993 | 8.4% |
| 合計 Total /対売上高構成比 % of Total Sales (%) | 95,341 | 100.0% |

(単位:百万円 Millions of yen)

| | 2021年3月期 Fiscal year ended March 31, 2021 | | | | | | | | | |
|--|--|--------|----------------|--------|----------------|--------|----------------|--------|-----------------|--------|
| | 第1四半期 1st Q | | 第2四半期 2nd Q | | 第3四半期 3rd Q | | 第4四半期 4th Q | | 通期 Full Year | |
| サービス Services /対売上高構成比 % of Total Sales (%) | 41,291 | 45.0% | 41,440 | 43.5% | 42,533 | 41.7% | 46,685 | 34.7% | 171,949 | 40.6% |
| 保守・設置・構築/ Maintenance, Installation, Construction /対売上高構成比 % of Total Sales (%) | 23,724 | 25.8% | 24,025 | 25.2% | 23,963 | 23.5% | 25,313 | 18.8% | 97,025 | 22.9% |
| 運用 Operation /対売上高構成比 % of Total Sales (%) | 9,519 | 10.4% | 9,674 | 10.2% | 9,739 | 9.5% | 9,993 | 7.4% | 38,925 | 9.2% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 8,048 | 8.8% | 7,740 | 8.1% | 8,831 | 8.7% | 11,379 | 8.5% | 35,999 | 8.5% |
| 開発・SI Application Development, Infrastructure SI /対売上高構成比 % of Total Sales (%) | 19,957 | 21.8% | 23,843 | 25.1% | 25,745 | 25.2% | 31,058 | 23.1% | 100,604 | 23.8% |
| 製品 Products /対売上高構成比 % of Total Sales (%) | 30,421 | 33.2% | 29,845 | 31.4% | 33,790 | 33.1% | 56,711 | 42.2% | 150,767 | 35.6% |
| サーバ Server /対売上高構成比 % of Total Sales (%) | 2,211 | 2.4% | 2,860 | 3.0% | 2,705 | 2.6% | 3,993 | 3.0% | 11,770 | 2.8% |
| ネットワーク Network /対売上高構成比 % of Total Sales (%) | 5,926 | 6.5% | 6,240 | 6.6% | 8,487 | 8.3% | 13,534 | 10.1% | 34,186 | 8.1% |
| ストレージ Storage /対売上高構成比 % of Total Sales (%) | 820 | 0.9% | 2,126 | 2.2% | 1,485 | 1.5% | 2,952 | 2.2% | 7,384 | 1.7% |
| ミドルウェア&アプリケーション Middleware & Application /対売上高構成比 % of Total Sales (%) | 11,050 | 12.0% | 10,842 | 11.4% | 11,718 | 11.5% | 19,429 | 14.4% | 53,038 | 12.5% |
| その他 Others /対売上高構成比 % of Total Sales (%) | 10,415 | 11.4% | 7,776 | 8.2% | 9,395 | 9.2% | 16,803 | 12.5% | 44,389 | 10.5% |
| 合計 Total /対売上高構成比 % of Total Sales (%) | 91,670 | 100.0% | 95,129 | 100.0% | 102,068 | 100.0% | 134,454 | 100.0% | 423,320 | 100.0% |