

2022年3月期
連結決算補足資料

Consolidated Financial Summary
For the fiscal year ended March 31, 2022

(April 1, 2021 – March 31, 2022)

2022年4月28日
April 28, 2022

伊藤忠テクノソリューションズ株式会社
ITOCHU Techno-Solutions Corporation

注：・本資料は、金融商品取引法に基づく監査手続きの対象外であり、本資料の公表時点において、金融商品取引法に基づく連結財務諸表の監査手続きは終了していません。
・本資料に記載されている業績予想は様々な要因により変化することがあり、実際の業績を確約するものではありません。

Note: ・This release is not subject to audit process as required by the Financial Instruments and Exchange Act of Japan. As of the date when this release was issued, the audit of consolidated financial statements as required by the Financial Instruments and Exchange Act had not been completed.
・Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

I. 連結情報 Consolidated Information (IFRS)

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3(予) (Projected)
売上収益 Revenue	429,626	451,957	487,019	479,879	522,356	553,000
対前年同期増減率 Y-Y Change (%)	+5.3%	+5.2%	+7.8%	△1.5%	+8.9%	+5.9%
売上原価 Cost of Sales	△ 328,025	△ 344,248	△ 368,967	△ 358,413	△ 387,678	△ 410,000
対売上収益構成比 % of Revenue	76.4%	76.2%	75.8%	74.7%	74.2%	74.1%
対前年同期増減率 Y-Y Change (%)	+5.4%	+4.9%	+7.2%	△2.9%	+8.2%	+5.8%
売上総利益 Gross Profit	101,601	107,709	118,052	121,466	134,678	143,000
対売上収益構成比 % of Revenue	23.6%	23.8%	24.2%	25.3%	25.8%	25.9%
対前年同期増減率 Y-Y Change (%)	+5.1%	+6.0%	+9.6%	+2.9%	+10.9%	+6.2%
その他の収益及び費用 Other Income and Expenses	△ 68,978	△ 71,810	△ 76,384	△ 77,841	△ 84,196	△ 87,500
対売上収益構成比 % of Revenue	16.1%	15.9%	15.7%	16.2%	16.1%	15.8%
対前年同期増減率 Y-Y Change (%)	+5.2%	+4.1%	+6.4%	+1.9%	+8.2%	+3.9%
販売費及び一般管理費 SG&A Expenses	△ 69,165	△ 71,795	△ 75,474	△ 79,329	△ 84,525	△ 87,500
その他の収益 Other Income	372	559	849	1,845	5,441	-
その他の費用 Other Expenses	△ 185	△ 574	△ 1,759	△ 356	△ 5,112	-
営業利益 Operating Income	32,623	35,899	41,668	43,625	50,482	55,500
対売上収益構成比 % of Revenue	7.6%	7.9%	8.6%	9.1%	9.7%	10.0%
対前年同期増減率 Y-Y Change (%)	+4.8%	+10.0%	+16.1%	+4.7%	+15.7%	9.9%
税引前利益 Profit before Tax	33,730	36,287	41,541	43,952	51,875	56,000
対売上収益構成比 % of Revenue	7.9%	8.0%	8.5%	9.2%	9.9%	10.1%
対前年同期増減率 Y-Y Change (%)	+7.8%	+7.6%	+14.5%	+5.8%	+18.0%	+8.0%
当期純利益 Net Profit	23,775	24,879	28,461	30,844	34,466	38,500
対売上収益構成比 % of Revenue	5.5%	5.5%	5.8%	6.4%	6.6%	7.0%
対前年同期増減率 Y-Y Change (%)	+8.1%	+4.6%	+14.4%	+8.4%	+11.7%	+11.7%
当社株主に帰属する当期純利益 Net profit attributable to CTC's shareholders	23,582	24,617	28,452	30,486	35,373	38,000
対売上収益構成比 % of Revenue	5.5%	5.4%	5.8%	6.4%	6.8%	6.9%
対前年同期増減率 Y-Y Change (%)	+7.9%	+4.4%	+15.6%	+7.2%	+16.0%	+7.4%

※CTCは伊藤忠テクノソリューションズ株式会社の略称です。

※CTC is the abbreviation for ITOCHU Techno-Solutions Corporation.

2. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3(予) (Projected)
受注高 Orders Received	435,247	470,178	490,707	522,493	547,009	563,000
対前年同期増減率 Y-Y Change (%)	△0.5%	+8.0%	+4.4%	+6.5%	+4.7%	+2.9%
受注残高 Backlog	243,674	262,935	272,298	314,913	339,566	349,566

3. セグメント別 売上収益 Revenue by segments

(単位:百万円 Millions of yen)

	2021年3月期 Fiscal year ended March 31, 2021					2022年3月期 Fiscal year ended March 31, 2022				
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year
売上収益 Revenue	104,075	110,974	115,833	148,996	479,879	108,564	124,899	125,571	163,322	522,356
エンタープライズ事業 Enterprise	26,903	26,598	28,062	33,561	115,124	26,960	29,497	32,497	38,386	127,340
構成比 Share (%)	25.8%	24.0%	24.2%	22.5%	24.0%	24.8%	23.6%	25.9%	23.5%	24.4%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	+0.2%	+10.9%	+15.8%	+14.4%	+10.6%
流通事業 Distribution	12,204	12,269	12,983	13,974	51,430	12,368	12,268	13,241	15,045	52,922
構成比 Share (%)	11.7%	11.1%	11.2%	9.4%	10.7%	11.4%	9.8%	10.6%	9.2%	10.1%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	+1.3%	△0.0%	+2.0%	+7.7%	+2.9%
情報通信事業 Telecommunication	34,858	37,582	43,110	63,188	178,738	36,909	42,982	42,853	65,974	188,719
構成比 Share (%)	33.5%	33.8%	37.2%	42.4%	37.2%	34.0%	34.4%	34.1%	40.4%	36.1%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	+5.9%	+14.4%	△0.6%	+4.4%	+5.6%
広域・社会インフラ事業 Regional & Social Infrastructure	14,419	14,306	14,105	19,271	62,100	15,009	18,576	14,861	21,635	70,081
構成比 Share (%)	13.9%	12.9%	12.2%	12.9%	13.0%	13.8%	14.9%	11.8%	13.2%	13.4%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	+4.1%	+29.8%	+5.4%	+12.3%	+12.9%
金融事業 Financial Services	5,188	6,100	6,098	7,087	24,472	5,932	8,352	6,618	7,339	28,240
構成比 Share (%)	5.0%	5.5%	5.3%	4.8%	5.1%	5.5%	6.7%	5.3%	4.5%	5.4%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	+14.3%	+36.9%	+8.5%	+3.6%	+15.4%
ITサービス事業 IT Services	2,633	2,476	2,650	2,285	10,043	2,614	2,598	2,523	3,055	10,790
構成比 Share (%)	2.5%	2.2%	2.3%	1.5%	2.1%	2.4%	2.1%	2.0%	1.9%	2.1%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	△0.7%	+4.9%	△4.8%	+33.7%	+7.4%
その他 Others	7,870	11,644	8,826	9,631	37,970	8,772	10,626	12,977	11,888	44,264
構成比 Share (%)	7.6%	10.5%	7.6%	6.5%	7.9%	8.1%	8.5%	10.3%	7.3%	8.5%
対前年同期増減率 Y-Y Change (%)	-	-	-	-	-	+11.5%	△8.7%	+47.0%	+23.4%	+16.6%

4. セグメント別 税引前利益 Profit before Tax by segments

(単位:百万円 Millions of yen)

	2021年3月期 Fiscal year ended March 31, 2021					2022年3月期 Fiscal year ended March 31, 2022				
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year
税引前利益 Profit before Tax	5,896	7,465	9,687	20,905	43,952	7,826	12,715	15,586	15,749	51,875
エンタープライズ事業 Enterprise	1,129	1,367	1,881	4,281	8,658	855	2,044	2,333	3,966	9,198
流通事業 Distribution	434	△ 422	402	1,062	1,476	431	871	940	1,377	3,619
情報通信事業 Telecommunication	2,370	2,647	3,842	9,480	18,338	2,818	3,265	3,693	9,058	18,833
広域・社会インフラ事業 Regional & Social Infrastructure	654	571	645	2,804	4,673	496	1,343	413	2,731	4,984
金融事業 Financial Services	290	545	570	858	2,263	391	1,057	386	628	2,462
ITサービス事業 IT Services	2,165	3,202	3,078	4,589	13,033	2,949	4,048	7,694	3,959	18,650
その他 Others	△ 16	637	554	417	1,592	87	568	663	△ 4,329	△ 3,010
調整額 Adjustment	△ 1,130	△ 1,081	△ 1,284	△ 2,585	△ 6,081	△ 202	△ 480	△ 536	△ 1,642	△ 2,861

※ 2021年4月1日付で、従来「エンタープライズ事業」「流通事業」「ITサービス事業」に含まれていた一部組織を「その他」に移管しております。
なお、前連結会計年度のセグメント情報については、変更後の区分方法により作成したものを記載しております。

※ As of April 1, 2021, a part of organizations that were previously included in the “Enterprise”, “Distribution” and “IT Service” has been transferred to “Others”. The segment information for the previous fiscal year has been described based on the reportable segment classifications after the change.

<参考> セグメント別 ビジネスモデル別売上収益 Revenue by segments and business model

(単位:百万円 Millions of yen)

	2021年3月期 Fiscal year ended March 31, 2021					2022年3月期 Fiscal year ended March 31, 2022				
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	通期 Full Year
売上収益 Revenue	104,075	110,974	115,833	148,996	479,879	108,564	124,899	125,571	163,322	522,356
サービス Services	46,815	47,060	48,794	52,740	195,410	49,296	50,874	52,806	56,172	209,148
開発・SI Application Development, Infrastructure SI	20,568	24,126	26,495	32,119	103,308	24,670	27,915	31,264	36,215	120,064
製品 Products	36,693	39,788	40,544	64,137	181,161	34,598	46,110	41,500	70,935	193,144
エンタープライズ事業 Enterprise	26,903	26,598	28,062	33,561	115,124	26,960	29,497	32,497	38,386	127,340
サービス Services	13,127	13,406	13,662	14,590	54,785	13,817	14,187	14,740	15,690	58,434
開発・SI Application Development, Infrastructure SI	4,881	5,568	6,023	8,009	24,482	5,449	6,889	8,464	9,800	30,601
製品 Products	8,895	7,624	8,377	10,962	35,858	7,694	8,421	9,293	12,897	38,305
流通事業 Distribution	12,204	12,269	12,983	13,974	51,430	12,368	12,268	13,241	15,045	52,922
サービス Services	6,388	6,363	6,432	6,640	25,824	6,332	6,506	6,614	6,888	26,339
開発・SI Application Development, Infrastructure SI	4,059	4,182	5,125	4,818	18,184	4,614	4,765	5,422	5,781	20,582
製品 Products	1,757	1,725	1,426	2,515	7,423	1,422	997	1,205	2,376	6,001
情報通信事業 Telecommunication	34,858	37,582	43,110	63,188	178,738	36,909	42,982	42,853	65,974	188,719
サービス Services	13,703	13,229	14,102	16,393	57,428	14,159	14,766	14,894	16,233	60,053
開発・SI Application Development, Infrastructure SI	6,440	8,675	8,738	11,312	35,165	9,149	10,043	10,821	12,134	42,147
製品 Products	14,715	15,677	20,270	35,483	86,146	13,601	18,173	17,138	37,607	86,519
広域・社会インフラ事業 Regional & Social Infrastructure	14,419	14,306	14,105	19,271	62,100	15,009	18,576	14,861	21,635	70,081
サービス Services	6,601	6,608	6,706	7,436	27,351	6,945	7,073	7,158	8,136	29,312
開発・SI Application Development, Infrastructure SI	2,717	2,799	3,553	4,636	13,705	2,621	3,047	3,358	4,956	13,982
製品 Products	5,101	4,899	3,846	7,198	21,045	5,443	8,455	4,345	8,543	26,786
金融事業 Financial Services	5,188	6,100	6,098	7,087	24,472	5,932	8,352	6,618	7,339	28,240
サービス Services	2,113	2,362	2,207	2,316	8,998	2,345	2,467	2,578	2,818	10,209
開発・SI Application Development, Infrastructure SI	2,266	2,639	2,800	3,010	10,715	2,593	2,880	2,917	3,106	11,496
製品 Products	809	1,099	1,091	1,761	4,760	994	3,004	1,122	1,415	6,535
ITサービス事業 IT Services	2,633	2,476	2,650	2,285	10,043	2,614	2,598	2,523	3,055	10,790
サービス Services	2,365	2,159	2,339	1,873	8,736	2,340	2,281	2,203	2,517	9,342
開発・SI Application Development, Infrastructure SI	192	236	241	305	974	238	267	266	418	1,189
製品 Products	76	82	69	107	333	35	49	54	120	259
その他 Others	7,870	11,644	8,826	9,631	37,970	8,772	10,626	12,977	11,888	44,264
サービス Services	2,518	2,934	3,346	3,491	12,289	3,358	3,593	4,618	3,890	15,459
開発・SI Application Development, Infrastructure SI	13	27	15	29	84	6	24	16	21	67
製品 Products	5,339	8,683	5,464	6,111	25,597	5,409	7,009	8,343	7,977	28,739

5. 業種別 売上収益 Revenue by Industry

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3
通信／放送 Telecommunications/ Broadcasting	122,664	136,372	142,894	156,046	166,867
構成比 % of Revenue (%)	28.6%	30.2%	29.3%	32.5%	31.9%
対前年同期増減率 Y-Y Change (%)	△3.2%	+11.2%	+7.5%	+9.2%	+6.9%
電気 Electronics	20,669	18,615	21,832	22,124	25,203
構成比 % of Revenue (%)	4.8%	4.1%	4.5%	4.6%	4.8%
対前年同期増減率 Y-Y Change (%)	+18.3%	△9.9%	△1.5%	+1.3%	+13.9%
製造等 Manufacturing (excluding electronics)	59,077	65,944	69,376	62,645	70,255
構成比 % of Revenue (%)	13.8%	14.6%	14.2%	13.1%	13.5%
対前年同期増減率 Y-Y Change (%)	+4.3%	+11.6%	+5.9%	△9.7%	+12.1%
情報サービス Information Services	79,982	91,133	87,078	80,974	85,183
構成比 % of Revenue (%)	18.6%	20.2%	17.9%	16.9%	16.3%
対前年同期増減率 Y-Y Change (%)	+5.1%	+13.9%	+5.3%	△7.0%	+5.2%
公共 Public Sector	14,229	13,766	14,437	17,577	20,309
構成比 % of Revenue (%)	3.3%	3.0%	3.0%	3.7%	3.9%
対前年同期増減率 Y-Y Change (%)	△2.1%	△3.3%	+38.3%	+21.8%	+15.5%
商業／運輸 Commerce/ Transportation	37,150	33,389	39,453	32,504	37,116
構成比 % of Revenue (%)	8.6%	7.4%	8.1%	6.8%	7.1%
対前年同期増減率 Y-Y Change (%)	△3.3%	△10.1%	+6.8%	△17.6%	+14.2%
金融／保険 Finance/ Insurance	63,185	60,806	74,599	76,234	83,697
構成比 % of Revenue (%)	14.7%	13.5%	15.3%	+15.8%	16.0%
対前年同期増減率 Y-Y Change (%)	+21.4%	△3.8%	+7.1%	+2.2%	+9.8%
その他 Others	32,670	31,932	37,350	31,776	33,726
構成比 % of Revenue (%)	7.6%	7.0%	7.7%	6.6%	6.5%
対前年同期増減率 Y-Y Change (%)	+26.6%	△2.3%	+18.1%	△14.9%	+6.1%
合計 Total Revenue	429,626	451,957	487,019	479,879	522,356
構成比 % of Revenue (%)	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	+5.3%	+5.2%	+7.8%	△1.5%	+8.9%

※ 2020年4月1日付で、従来「その他」に含まれていた一部海外事業を「公共」に移動しております。
 なお、前連結会計年度の業種別情報については、変更後の区分方法により作成したものを記載しております。

※ As of April 1, 2020, we have moved some overseas businesses that were previously included in "Others" to "Public Sector".
 The Sector information for the previous fiscal year has been described based on the reportable sector classifications after the change.

6. 販売費及び一般管理費 内訳 SG&A Expenses

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3
販売費及び一般管理費 SG&A Expenses	△ 69,165	△ 71,795	△ 75,474	△ 79,329	△ 84,525
人件費 Personnel Expenses	△ 39,726	△ 41,228	△ 43,647	△ 47,060	△ 50,349
委託社員受入費 Outside Staff Expenses	△ 6,291	△ 6,220	△ 6,233	△ 7,302	△ 7,375
減価償却費 Depreciation and Amortization	△ 3,095	△ 3,083	△ 6,298	△ 9,660	△ 8,305
その他 Others	△ 20,053	△ 21,264	△ 19,297	△ 15,308	△ 18,496

7. 従業員の推移 Number of Employees

(単位:人 People)

	2018/3	2019/3	2020/3	2021/3	2022/3
CTCグループ社員 CTC Group Employees	8,266	8,359	8,808	9,050	9,291
うちシステムエンジニア System Engineers	3,459	3,506	3,686	3,712	3,786
うちカスタマーエンジニア Customer Engineers	1,014	1,020	1,073	1,125	1,177
派遣社員 Outside Staff	5,660	5,761	6,474	6,306	6,437
うちシステムエンジニア System Engineers	3,105	3,140	3,569	3,597	3,653
うちカスタマーエンジニア Customer Engineers	605	564	636	637	700
CTCグループ全従業員 Total	13,926	14,120	15,282	15,356	15,728
うちシステムエンジニア System Engineers	6,564	6,646	7,255	7,309	7,439
うちカスタマーエンジニア Customer Engineers	1,619	1,584	1,709	1,762	1,877

※ 2020年3月期より、有価証券報告書でご報告している集計方法に合わせて集計方法を変更しました。

本変更により、2019年3月期まで含めていた当社グループ外への出向者を除いております。

※ From the fiscal year ended March 31, 2020, the Company has changed the aggregation method in conformity with the method reported in the annual securities report. As a result of this change, employees seconded to companies outside the Group who were included until the fiscal year ended March 31, 2019 have been excluded.

8. 資産および資本 Total Assets and Total Equity

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3
資産合計 Total Assets	353,883	378,936	438,817	462,749	507,721
資本合計 Total Equity	210,850	225,106	238,565	262,609	288,484
株主資本比率 (%) Percentage Ownership of the Owners of the Company.	58.4%	58.2%	52.8%	55.1%	55.4%

9. キャッシュ・フロー Cash Flows

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3
営業活動によるキャッシュ・フロー Operating Activities	11,014	20,622	50,103	37,266	36,061
投資活動によるキャッシュ・フロー Investing Activities	△ 2,306	△ 3,236	△ 17,189	△ 10,121	3,462
財務活動によるキャッシュ・フロー Financing Activities	△ 5,995	△ 9,567	△ 17,123	△ 21,062	△ 27,413
現金及び現金同等物の期末残高 Cash and Cash Equivalents at End of Period	51,003	58,879	74,615	80,945	94,078

10. 設備投資額および減価償却費 Capital Investment and Depreciation and Amortization

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3
設備投資額 Capital Investment	△ 5,209	△ 7,237	△ 16,166	△ 14,636	△ 44,071
減価償却費 Depreciation and Amortization	△ 8,820	△ 8,851	△ 16,240	△ 19,665	△ 18,432

11. 株主資本合計当社株主に帰属する当期純利益率(ROE)および資産合計当期純利益率(ROA)

Return On Equity and Return On Asset

	2018/3	2019/3	2020/3	2021/3	2022/3
株主資本合計当社株主に帰属する当期純利益率 ROE (%)	11.8%	11.5%	12.6%	12.5%	13.2%
資産合計当期純利益率 ROA (%)	6.9%	6.7%	6.8%	6.8%	7.3%

12. 一株当たり情報 Per Share Data

	2018/3	2019/3	2020/3	2021/3	2022/3
基本的・一株当たり当社株主に帰属する当期純利益 Earnings Per Share	102.04	106.55	123.15	131.95	153.08
一株当たり株主資本合計 Book-value Per Share	894.13	995.30	1,002.76	1,102.79	1,216.67
一株当たり配当金 Cash Dividends Per Share	45.00	50.00	58.00	64.00	85.00(予) (Plan)

※当社は、2018年4月1日付で、普通株式1株につき2株の割合で株式分割を行っております。

※We have implemented a 2-for-1 stock split with an effective date of April 1, 2018.

Ⅱ. 連結四半期情報 Quarterly Operating Results (IFRS)

1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2021年3月期 Fiscal year ended March 31, 2021				2022年3月期 Fiscal year ended March 31, 2022			
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q
売上収益 Revenue	104,075	110,974	115,833	148,996	108,564	124,899	125,571	163,322
対前年同期増減率 Y-Y Change (%)	+7.3%	△2.1%	△1.0%	△6.7%	+4.3%	+12.5%	+8.4%	+9.6%
売上原価 Cost of Sales	△ 79,094	△ 84,582	△ 86,380	△ 108,357	△ 81,063	△ 93,283	△ 93,692	△ 119,639
対売上収益構成比 % of Revenue	76.0%	76.2%	74.6%	72.7%	74.7%	74.7%	74.6%	73.3%
対前年同期増減率 Y-Y Change (%)	+6.8%	△1.8%	△2.4%	△9.9%	+2.5%	+10.3%	+8.5%	+10.4%
売上総利益 Gross Profit	24,981	26,392	29,454	40,639	27,500	31,616	31,879	43,683
対売上収益構成比 % of Revenue	24.0%	23.8%	25.4%	27.3%	25.3%	25.3%	25.4%	26.7%
対前年同期増減率 Y-Y Change (%)	+9.2%	△3.4%	+3.4%	+3.2%	+10.1%	+19.8%	+8.2%	+7.5%
その他の収益及び費用 Other Income and Expenses	△ 19,134	△ 18,929	△ 19,811	△ 19,966	△ 19,841	△ 19,687	△ 16,612	△ 28,056
対売上収益構成比 % of Revenue	18.4%	17.1%	17.1%	13.4%	18.3%	15.8%	13.2%	17.2%
対前年同期増減率 Y-Y Change (%)	+6.0%	+8.3%	+4.4%	△8.7%	+3.7%	+4.0%	△16.1%	+40.5%
販売費及び一般管理費 SG&A Expenses	△ 19,194	△ 19,179	△ 19,936	△ 21,023	△ 19,883	△ 19,848	△ 21,059	△ 23,735
その他の収益 Other Income	100	382	192	1,175	100	190	4,466	685
その他の費用 Other Expenses	△ 40	△ 132	△ 67	△ 118	△ 58	△ 29	△ 19	△ 5,006
営業利益 Operating Income	5,847	7,463	9,643	20,673	7,660	11,929	15,267	15,627
対売上収益構成比 % of Revenue	5.6%	6.7%	8.3%	13.9%	7.1%	9.6%	12.2%	9.6%
対前年同期増減率 Y-Y Change (%)	+21.1%	△24.2%	+1.5%	+18.1%	+31.0%	+59.8%	+58.3%	△24.4%
税引前利益 Profit before Tax	5,896	7,465	9,687	20,905	7,826	12,715	15,586	15,749
対売上収益構成比 % of Revenue	5.7%	6.7%	8.4%	14.0%	7.2%	10.2%	12.4%	9.6%
対前年同期増減率 Y-Y Change (%)	+21.1%	△23.7%	+2.8%	+19.7%	+32.7%	+70.3%	+60.9%	△24.7%
当期純利益 Net Profit	4,067	5,234	6,773	14,770	5,397	8,775	10,818	9,477
対売上収益構成比 % of Revenue	3.9%	4.7%	5.8%	9.9%	5.0%	7.0%	8.6%	5.8%
対前年同期増減率 Y-Y Change (%)	+22.7%	△22.0%	+4.9%	+23.3%	+32.7%	+67.7%	+59.7%	△35.8%
当社株主に帰属する当期純利益 Net profit attributable to CTC's shareholders	4,093	5,136	6,640	14,618	5,395	8,659	10,606	10,712
対売上収益構成比 % of Revenue	3.9%	4.6%	5.7%	9.8%	5.0%	6.9%	8.4%	6.6%
対前年同期増減率 Y-Y Change (%)	+26.1%	△22.7%	+5.9%	+19.0%	+31.8%	+68.6%	+59.7%	△26.7%

※各四半期毎の数値の合計額は、表示上の組替により累計数値と一致しない場合があります。

※The total amounts of quarterly figures may not be equal to accumulate figures due to accounting adjustment.

※※CTCは伊藤忠テクノソリューションズの略称です。

※※CTC is the abbreviation for ITOCHU Techno-Solutions.

2. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

	2021年3月期 Fiscal year ended March 31, 2021				2022年3月期 Fiscal year ended March 31, 2022			
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q
受注高 Orders Received	95,862	120,217	124,038	182,376	113,116	131,329	122,455	180,109
対前年同期増減率 Y-Y Change (%)	△5.7%	+10.2%	+12.6%	+7.4%	+18.0%	+9.2%	△1.3%	△1.2%
受注残高 Backlog	264,085	273,327	281,532	314,913	319,465	325,895	322,779	339,566

3. 業種別 売上収益 Revenue by Industry

(単位:百万円 Millions of yen)

	2021年3月期 Fiscal year ended March 31, 2021				2022年3月期 Fiscal year ended March 31, 2022			
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q
通信／放送 Telecommunications/ Broadcasting	29,064	31,872	37,733	57,377	30,026	41,232	36,451	59,158
構成比 % of Revenue (%)	27.9%	28.7%	32.6%	38.5%	27.7%	33.0%	29.0%	36.2%
対前年同期増減率 Y-Y Change (%)	+27.3%	+10.7%	+34.3%	△9.2%	+3.3%	+29.4%	△3.4%	+3.1%
電気 Electronics	4,706	4,695	4,991	7,732	5,203	6,159	6,209	7,633
構成比 % of Revenue (%)	4.5%	4.2%	4.3%	5.2%	4.8%	5.0%	5.0%	4.7%
対前年同期増減率 Y-Y Change (%)	+24.6%	△14.5%	△19.5%	+21.5%	+10.6%	+31.2%	+24.4%	△1.3%
製造等 Manufacturing (excluding electronics)	14,294	14,433	15,860	18,057	15,040	16,391	18,186	20,638
構成比 % of Revenue (%)	13.7%	13.0%	13.7%	12.1%	13.9%	13.1%	14.5%	12.6%
対前年同期増減率 Y-Y Change (%)	△10.3%	△16.4%	△8.3%	△4.4%	+5.2%	+13.6%	+14.7%	+14.3%
情報サービス Information Services	18,769	19,879	19,955	22,371	19,412	20,737	20,828	24,206
構成比 % of Revenue (%)	18.1%	17.9%	17.2%	15.0%	17.9%	16.6%	16.6%	14.8%
対前年同期増減率 Y-Y Change (%)	△2.1%	△2.7%	△8.7%	△12.7%	+3.4%	+4.3%	+4.4%	+8.2%
公共 Public Sector	2,942	3,615	4,360	6,660	3,087	3,743	6,282	7,197
構成比 % of Revenue (%)	2.9%	3.3%	3.8%	4.5%	2.8%	3.0%	5.0%	4.4%
対前年同期増減率 Y-Y Change (%)	+33.4%	+37.6%	△11.0%	+41.5%	+4.9%	+3.5%	+44.1%	+8.1%
商業／運輸 Commerce/ Transportation	8,159	8,111	8,509	7,724	8,430	8,143	8,924	11,619
構成比 % of Revenue (%)	7.8%	7.3%	7.3%	5.2%	7.8%	6.5%	7.1%	7.1%
対前年同期増減率 Y-Y Change (%)	△7.5%	△21.8%	△10.0%	△28.5%	+3.3%	+0.4%	+4.9%	+50.4%
金融／保険 Finance/ Insurance	19,033	18,878	17,240	21,083	18,396	21,756	21,391	22,153
構成比 % of Revenue (%)	18.3%	17.0%	14.9%	14.1%	16.8%	17.4%	17.0%	13.6%
対前年同期増減率 Y-Y Change (%)	+43.4%	+0.4%	△15.7%	△4.5%	△3.3%	+15.2%	+24.1%	+5.1%
その他 Others	7,108	9,492	7,186	7,990	8,971	6,738	7,299	10,718
構成比 % of Total Sales (%)	6.8%	8.6%	6.2%	5.4%	8.3%	5.4%	5.8%	6.6%
対前年同期増減率 Y-Y Change (%)	△35.2%	△1.7%	△17.6%	△0.2%	+26.2%	△29.0%	+1.6%	+34.1%
合計 Total Revenue	104,075	110,974	115,833	148,996	108,564	124,899	125,571	163,322
構成比 % of Revenue (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	+7.3%	△2.1%	△1.0%	△6.7%	+4.3%	+12.5%	+8.4%	+9.6%

Ⅲ. 単体情報 Nonconsolidated Information (日本基準)

1. 業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions of yen)

	2018/3	2019/3	2020/3	2021/3	2022/3
売上高 Total Sales	384,619	401,420	424,724	423,320	458,656
対前年同期増減率 Y-Y Change (%)	+7.0%	+4.4%	+5.8%	△0.3%	+8.3%
売上原価 Cost of Sales	307,135	319,432	342,585	337,959	364,551
対売上高構成比 % of Total Sales	79.9%	79.6%	80.7%	79.8%	79.5%
対前年同期増減率 Y-Y Change (%)	+7.3%	+4.0%	+7.2%	△1.4%	+7.9%
売上総利益 Gross Profit	77,484	81,988	82,139	85,361	94,104
対売上高構成比 % of Total Sales	20.1%	20.4%	19.3%	20.2%	20.5%
対前年同期増減率 Y-Y Change (%)	+5.8%	+5.8%	+0.2%	+3.9%	+10.2%
販売費及び一般管理費 SG&A Expenses	57,016	59,116	59,119	62,273	66,450
対売上高構成比 % of Total Sales	14.8%	14.7%	13.9%	14.7%	14.5%
対前年同期増減率 Y-Y Change (%)	+7.9%	+3.7%	+0.0%	+5.3%	+6.7%
営業利益 Operating Income	20,468	22,872	23,020	23,087	27,654
対売上高構成比 % of Total Sales	5.3%	5.7%	5.4%	5.5%	6.0%
対前年同期増減率 Y-Y Change (%)	+0.3%	+11.7%	+0.6%	+0.3%	+19.8%
経常利益 Ordinary Income	24,895	27,023	31,930	34,212	43,373
対売上高構成比 % of Total Sales	6.5%	6.7%	7.5%	8.1%	9.5%
対前年同期増減率 Y-Y Change (%)	+7.2%	+8.5%	+18.2%	+7.1%	+26.8%
税引前当期純利益 Profit before Income Taxes	30,264	27,102	31,264	34,713	45,297
対売上高構成比 % of Total Sales	7.9%	6.8%	7.4%	8.2%	9.9%
対前年同期増減率 Y-Y Change (%)	+6.0%	△10.4%	+15.4%	+11.0%	+30.5%
当期純利益 Net Income	23,434	19,287	23,549	26,796	35,147
対売上高構成比 % of Total Sales	6.1%	4.8%	5.5%	6.3%	7.7%
対前年同期増減率 Y-Y Change (%)	+7.0%	△17.7%	+22.1%	+13.8%	+31.2%

2. 四半期業績概況 Quarterly Nonconsolidated Operating Results

		2021年3月期 Fiscal year ended March 31, 2021				2022年3月期 Fiscal year ended March 31, 2022			
		第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期	第4四半期
		1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	4th Q
売上高	Total Sales	91,670	95,129	102,068	134,454	95,341	109,755	107,612	145,947
	対前年同期増減率 Y-Y Change (%)	+12.3%	△4.1%	+3.3%	△7.4%	+4.0%	+15.4%	+5.4%	+8.5%
売上原価	Cost of Sales	74,442	77,397	81,531	104,589	76,843	87,819	85,871	114,018
	対売上高構成比 % of Total Sales	81.2%	81.4%	79.9%	77.8%	80.6%	80.0%	79.8%	78.1%
	対前年同期増減率 Y-Y Change (%)	+11.4%	△4.0%	+2.7%	△9.6%	+3.2%	+13.5%	+5.3%	+9.0%
売上総利益	Gross Profit	17,227	17,732	20,537	29,865	18,498	21,936	21,741	31,929
	対売上高構成比 % of Total Sales	18.8%	18.6%	20.1%	22.2%	19.4%	20.0%	20.2%	21.9%
	対前年同期増減率 Y-Y Change (%)	+16.1%	△4.4%	+6.2%	+1.6%	+7.4%	+23.7%	+5.9%	+6.9%
販売費及び一般管理費	SG&A Expenses	14,966	15,153	15,934	16,222	15,748	15,508	16,624	18,570
	対売上高構成比 % of Total Sales	16.3%	15.9%	15.6%	12.1%	16.5%	14.1%	15.4%	12.7%
	対前年同期増減率 Y-Y Change (%)	+5.5%	+8.9%	+5.7%	+1.7%	+5.2%	+2.3%	+4.3%	+14.5%
営業利益	Operating Income	2,262	2,579	4,603	13,643	2,750	6,428	5,116	13,360
	対売上高構成比 % of Total Sales	2.5%	2.7%	4.5%	10.1%	2.9%	5.9%	4.8%	9.2%
	対前年同期増減率 Y-Y Change (%)	+244.1%	△44.4%	+7.9%	+1.4%	+21.6%	+149.2%	+11.1%	△2.1%
経常利益	Ordinary Income	11,829	3,100	5,092	14,190	15,393	7,072	6,507	14,400
	対売上高構成比 % of Total Sales	12.9%	3.3%	5.0%	10.6%	16.1%	6.4%	6.0%	9.9%
	対前年同期増減率 Y-Y Change (%)	+47.6%	△39.5%	+6.7%	+1.2%	+30.1%	+128.2%	+27.8%	+1.5%
税引前当期純利益	Profit before Income Taxes	11,829	3,062	5,082	14,740	15,376	7,064	8,692	14,165
	対売上高構成比 % of Total Sales	12.9%	3.2%	5.0%	11.0%	16.1%	6.4%	8.1%	9.7%
	対前年同期増減率 Y-Y Change (%)	+47.6%	△39.9%	+9.0%	+9.2%	+30.0%	+130.7%	+71.0%	△3.9%
当期純利益	Net Income	10,962	2,110	3,527	10,196	14,307	4,902	6,149	9,789
	対売上高構成比 % of Total Sales	12.0%	2.2%	3.5%	7.6%	15.0%	4.5%	5.7%	6.7%
	対前年同期増減率 Y-Y Change (%)	+44.8%	△39.7%	+11.5%	+9.5%	+30.5%	+132.3%	+74.3%	△4.0%

3. ビジネスモデル別売上高(サービス／開発・SI／製品)四半期推移 Breakdown by Business Model

(単位:百万円 Millions of yen)

		2022年3月期 Fiscal year ended March 31, 2022									
		第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
サービス Services /対売上高構成比 % of Total Sales (%)		43,016	45.1%	44,253	40.3%	45,418	42.2%	49,165	33.7%	181,853	39.6%
保守・設置・構築 / Maintenance, Installation, Construction /対売上高構成比 % of Total Sales (%)		23,915	25.1%	24,146	22.0%	24,398	22.7%	25,695	17.6%	98,153	21.4%
運用 Operation /対売上高構成比 % of Total Sales (%)		9,913	10.4%	10,066	9.2%	10,246	9.5%	10,485	7.2%	40,710	8.9%
その他サービス and Other Services /対売上高構成比 % of Total Sales (%)		9,187	9.6%	10,042	9.1%	10,775	10.0%	12,986	8.9%	42,990	9.3%
開発・SI Application Development, Infrastructure SI /対売上高構成比 % of Total Sales (%)		24,074	25.3%	27,351	24.9%	30,489	28.3%	35,473	24.3%	117,388	25.6%
製品 Products /対売上高構成比 % of Total Sales (%)		28,252	29.6%	38,150	34.8%	31,705	29.5%	61,309	42.0%	159,416	34.8%
サーバ Server /対売上高構成比 % of Total Sales (%)		2,165	2.3%	4,789	4.4%	4,130	3.9%	5,355	3.7%	16,439	3.6%
ネットワーク Network /対売上高構成比 % of Total Sales (%)		5,765	6.0%	6,021	5.5%	7,279	6.8%	13,890	9.5%	32,955	7.2%
ストレージ Storage /対売上高構成比 % of Total Sales (%)		1,055	1.1%	1,744	1.6%	978	0.9%	2,016	1.3%	5,793	1.3%
ミドルウェア&アプリケーション Middleware & Application /対売上高構成比 % of Total Sales (%)		11,275	11.8%	14,401	13.1%	11,770	10.9%	21,687	14.9%	59,133	12.9%
その他 Others /対売上高構成比 % of Total Sales (%)		7,993	8.4%	11,195	10.2%	7,548	7.0%	18,361	12.6%	45,096	9.8%
合計 Total /対売上高構成比 % of Total Sales (%)		95,341	100.0%	109,755	100.0%	107,612	100.0%	145,947	100.0%	458,656	100.0%

(単位:百万円 Millions of yen)

		2021年3月期 Fiscal year ended March 31, 2021									
		第1四半期 1st Q		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
サービス Services /対売上高構成比 % of Total Sales (%)		41,291	45.0%	41,440	43.5%	42,533	41.7%	46,685	34.7%	171,949	40.6%
保守・設置・構築 / Maintenance, Installation, Construction /対売上高構成比 % of Total Sales (%)		23,724	25.8%	24,025	25.2%	23,963	23.5%	25,313	18.8%	97,025	22.9%
運用 Operation /対売上高構成比 % of Total Sales (%)		9,519	10.4%	9,674	10.2%	9,739	9.5%	9,993	7.4%	38,925	9.2%
その他 Others /対売上高構成比 % of Total Sales (%)		8,048	8.8%	7,740	8.1%	8,831	8.7%	11,379	8.5%	35,999	8.5%
開発・SI Application Development, Infrastructure SI /対売上高構成比 % of Total Sales (%)		19,957	21.8%	23,843	25.1%	25,745	25.2%	31,058	23.1%	100,604	23.8%
製品 Products /対売上高構成比 % of Total Sales (%)		30,421	33.2%	29,845	31.4%	33,790	33.1%	56,711	42.2%	150,767	35.6%
サーバ Server /対売上高構成比 % of Total Sales (%)		2,211	2.4%	2,860	3.0%	2,705	2.6%	3,993	3.0%	11,770	2.8%
ネットワーク Network /対売上高構成比 % of Total Sales (%)		5,926	6.5%	6,240	6.6%	8,487	8.3%	13,534	10.1%	34,186	8.1%
ストレージ Storage /対売上高構成比 % of Total Sales (%)		820	0.9%	2,126	2.2%	1,485	1.5%	2,952	2.2%	7,384	1.7%
ミドルウェア&アプリケーション Middleware & Application /対売上高構成比 % of Total Sales (%)		11,050	12.0%	10,842	11.4%	11,718	11.5%	19,429	14.4%	53,038	12.5%
その他 Others /対売上高構成比 % of Total Sales (%)		10,415	11.4%	7,776	8.2%	9,395	9.2%	16,803	12.5%	44,389	10.5%
合計 Total /対売上高構成比 % of Total Sales (%)		91,670	100.0%	95,129	100.0%	102,068	100.0%	134,454	100.0%	423,320	100.0%