

## 2009年3月期 連結決算補足資料

Consolidated Financial Summary For the fiscal year ended March 31, 2009

(April 1, 2008 - March 31, 2009)

#### 2009年5月13日 May 13, 2009

# 伊藤忠テクノソリューションズ株式会社 ITOCHU Techno-Solutions Corporation

注:本資料に記載されている業績見通しは様々な要因により変化することがあり、実際の業績を確約するものではありません。

Note: Forecasts contained in this report may be subject to change due to a wide range of factors, and no warranty is made explicitly or implicitly regarding their attainability.

### I. 連結情報 Consolidated Information

#### 1. 業績概況 Operating Results

(単位:百万円 Millions of yen)

	2006/3	2007/3	2008/3	2009/3	(単位:百万円 Millions of yen) 2010/3(計画)		
	2006/3	2007/3	2008/3	2009/3	2009/9(予) (Projected)	2010/3(予) (Projected)	
売上高 Total Sales	239,021	294,374	319,289	307,254	132,000	302,000	
対前年同期増減率 Y-Y Change (%)	+5.4%	+23.2%	+8.5%	-3.8%	+0.3%	-1.7%	
システム System	197,668	237,178	246,676	234,227	_	_	
対売上高構成比 % of Total Sales	82.7%	80.6%	77.3%	76.2%	_	_	
対前年同期増減率 Y-Y Change (%)	+6.2%	+20.0%	+4.0%	-5.0%	_	_	
サポート Support	41,353	57,196	72,613	73,026	_	-	
対売上高構成比 % of Total Sales	17.3%	19.4%	22.7%	23.8%	_	_	
対前年同期増減率 Y-Y Change (%)	+1.6%	+38.3%	+27.0%	+0.6%	_	_	
売上原価 Cost of Sales	180,519	222,991	238,869	226,970	98,400	223,500	
対売上高構成比 % of Total Sales	75.5%	75.8%	74.8%	73.9%	74.5%	74.0%	
対前年同期増減率 Y-Y Change (%)	+4.3%	+23.5%	+7.1%	-5.0%	-0.6%	-1.5%	
売上総利益 Gross Profit	58,502	71,382	80,420	80,284	33,600	78,500	
対売上高構成比 % of Total Sales	24.5%	24.2%	25.2%	26.1%	25.5%	26.0%	
対前年同期増減率 Y-Y Change (%)	+8.9%	+22.0%	+12.7%	-0.2%	+2.8%	-2.2%	
販売費及び一般管理費 SG&A Expenses	39,000	45,916	55,406	58,596	28,600	57,500	
対売上高構成比 % of Total Sales	16.3%	15.5%	17.4%	19.0%	21.7%	19.0%	
対前年同期増減率 Y-Y Change (%)	+6.5%	+17.7%	+20.7%	+5.8%	-4.3%	-1.9%	
営業利益 Operating Income	19,501	25,465	25,013	21,687	5,000	21,000	
対売上高構成比 % of Total Sales	8.2%	8.7%	7.8%	7.1%	3.8%	7.0%	
対前年同期増減率 Y-Y Change (%)	+14.0%	+30.6%	-1.8%	-13.3%	+78.1%	-3.2%	
システム(消去前) System (before elimination)	8,090	11,640	13,387	10,154			
サポート(消去前) Support (before elimination)	19,833	24,283	24,595	24,611			
経常利益 Ordinary Income	20,534	25,902	26,054	22,026	5,000	21,000	
対売上高構成比 % of Total Sales	8.6%	8.8%	8.2%	7.2%	3.8%	7.0%	
対前年同期増減率 Y-Y Change (%)	+13.3%	+26.1%	+0.6%	-15.5%	+61.0%	-4.7%	
税金等調整前当期純利益 Income before Income Taxes	20,003	23,971	25,281	21,509	l	I	
対売上高構成比 % of Total Sales	8.4%	8.1%	7.9%	7.0%			
対前年同期増減率 Y-Y Change (%)	+4.1%	+19.8%	+5.5%	-14.9%	_	_	
当期純利益 Net Income	11,517	14,045	15,419	12,936	2,800	12,000	
対売上高構成比 % of Total Sales	4.8%	4.8%	4.8%	4.2%	2.1%	4.0%	
対前年同期増減率 Y-Y Change (%)	+5.9%	+21.9%	+9.8%	-16.1%	+109.5%	-7.2%	

#### 2. 受注高と受注残高 Orders Received and Backlog

		2006/3	2007/3	2008/3	2009/3	2010/3	(計画)
						2009/9(予) (Projected)	2010/3(予) (Projected)
受注	高 Orders Received	258,772	309,528	345,873	316,751	143,000	307,000
	対前年同期増減率 Y-Y Change (%)	+5.4%	+19.6%	+11.7%	-8.4%	-9.4%	-3.1%
٤	ステム System	218,180	245,872	254,485	242,918	_	_
	構成比 Share (%)	84.3%	79.4%	73.6%	76.7%	_	_
	対前年同期増減率 Y-Y Change (%)	+9.9%	+12.7%	+3.5%	-4.5%	_	_
÷	トポート Support	40,592	63,656	91,388	73,832	_	_
	構成比 Share (%)	15.7%	20.6%	26.4%	23.3%	_	_
	対前年同期増減率 Y-Y Change (%)	-13.5%	+56.8%	+43.6%	-19.2%	_	_
受注	残高 Backlog	83,738	98,892	125,476	134,973	_	_
٤	マステム System	62,794	71,489	79,298	87,990		_
	構成比 Share (%)	75.0%	72.3%	63.2%	65.2%		_
÷	トポート Support	20,943	27,403	46,177	46,983		_
	構成比 Share (%)	25.0%	27.7%	36.8%	34.8%	_	_

#### 3. 業種別売上高 Sales by Industry

(単位:百万円 Millions of yen)

	2006/3	2007/3	2008/3	Millions of yen) 2009/3
通信/放送 Telecommunications/ Broadcasting	94,761	101,481	98,512	88,845
構成比 % of Total Sales (%)	39.7%	34.5%	30.8%	28.9%
対前年同期増減率 Y-Y Change (%)	+22.0%	+7.1%	-2.9%	-9.8%
電気 Electronics	18,731	22,970	23,215	17,633
構成比 % of Total Sales (%)	7.8%	7.8%	7.3%	5.7%
対前年同期増減率 Y-Y Change (%)	-8.3%	+22.6%	+1.1%	-24.0%
製造等 Manufacturing (excluding electronics)	28,712	39,588	48,718	53,698
構成比 % of Total Sales (%)	12.0%	13.4%	15.3%	17.5%
対前年同期増減率 Y-Y Change (%)	-1.6%	+37.9%	+23.1%	+10.2%
情報サービス Information Services	44,681	55,095	65,798	66,289
構成比 % of Total Sales (%)	18.7%	18.7%	20.6%	21.6%
対前年同期増減率 Y-Y Change (%)	+5.1%	+23.3%	+19.4%	+0.7%
公共 Public Sector	7,439	10,800	9,443	14,159
構成比 % of Total Sales (%)	3.1%	3.7%	2.9%	4.6%
対前年同期増減率 Y-Y Change (%)	-21.2%	+45.2%	-12.6%	+49.9%
商業/運輸 Commerce/ Transportation	3,922	15,005	19,777	22,440
構成比 % of Total Sales (%)	1.6%	5.1%	6.2%	7.3%
対前年同期増減率 Y-Y Change (%)	-7.5%	+282.5%	+31.8%	+13.5%
金融/保険 Finance/Insurance	23,120	28,232	29,010	26,554
構成比 % of Total Sales (%)	9.7%	9.6%	9.1%	8.7%
対前年同期増減率 Y-Y Change (%)	+3.8%	+22.1%	+2.8%	-8.5%
その他 Others	17,651	21,199	24,814	17,632
構成比 % of Total Sales (%)	7.4%	7.2%	7.8%	5.7%
対前年同期増減率 Y-Y Change (%)	-16.4%	+20.1%	+17.1%	-28.9%
合計 Total Sales	239,021	294,374	319,289	307,254
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%
対前年同期増減率 Y-Y Change (%)	+5.4%	+23.2%	+8.5%	-3.8%

#### 4. 販売費及び一般管理費内訳 SG&A Expenses

		2006/3	2007/3	2008/3	2009/3
販売費及び一般管理費 SG&A Expenses		39,000	45,916	55,406	58,596
	人件費 Personnel Expenses	20,536	23,609	30,132	31,104
	委託社員受入費 Outside Staff Expenses	3,899	4,279	5,396	6,389
	減価償却費 Depreciation and amortization	1,600	1,820	2,328	2,594
	その他 Others	12,963	16,207	17,548	18,508

#### 5. 従業員の推移 Number of Employees

(単位:人 People)

		2006/3	2007/3	2008/3	2009/3
CTCグループ社員 CTC Group Employees		3,399	6,080	6,377	6,812
	うちシステムエンジニア System Engineers	1,639	2,747	3,040	3,377
	うちカスタマーエンジニア Customer Engineers	424	454	476	505
派遣社員 Outside Staff		2,402	4,147	4,491	4,346
	うちシステムエンジニア System Engineers	1,704	2,244	2,645	2,553
	うちカスタマーエンジニア Customer Engineers	190	176	164	142
СТ	Cグループ全従業員 Total	5,801	10,227	10,868	11,158
	うちシステムエンジニア System Engineers	3,343	4,991	5,685	5,930
	うちカスタマーエンジニア Customer Engineers	614	630	640	647

#### 6. 総資産および純資産 Total Assets and Net Assets

(単位:百万円 Millions of yen)

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	2006/3	2007/3	2008/3	2009/3
総資産 Total Assets	178,079	214,896	218,092	227,456
純資産 Net Assets	115,651	140,491	145,712	147,768
自己資本比率 Equity Ratio (%)	64.9%	65.1%	66.6%	64.7%

#### 7. キャッシュ・フロー Cash Flows

			(単位∶百万円	Millions of yen)
	2006/3	2007/3	2008/3	2009/3
営業活動によるキャッシュ・フロー Operating Activities	7,918	24,281	10,486	11,298
投資活動によるキャッシュ・フロー Investing Activities	-1,768	-15,710	3,577	-13,807
財務活動によるキャッシュ・フロー Financing Activities	-3,343	-3,873	-10,137	-11,137
現金及び現金同等物の期末残高 Cash and Cash Equivalents at End of Period	55,489	67,083	70,977	57,238

#### 8. 設備投資および減価償却費 Capital Investment and Depreciation and Amortization

			(単位:百万円	Millions of yen)
	2006/3	2007/3	2008/3	2009/3
設備投資額 Capital Investment	1,323	7,720	6,358	21,499
減価償却費 Depreciation and Amortization	1,837	2,383	3,159	4,542

#### 9. 自己資本当期純利益率(ROE)および総資産当期純利益率(ROA)

Return On Equity and Return On Asset

	2006/3	2007/3	2008/3	2009/3
自己資本当期純利益率 ROE(%)	10.4%	11.0%	10.8%	8.8%
総資産当期純利益率 ROA(%)	6.8%	7.1%	7.1%	5.8%

#### 10. 一株当たり情報 Per Share Data

(単位:円 Yen)

				(TI) 1017
	2006/3	2007/3	2008/3	2009/3
一株当たり当期純利益 Earnings Per Share	197.87	225.90	232.70	199.21
一株当たり純資産 Book-value Per Share	2,007.88	2,093.52	2,207.44	2,299.63
一株当たり配当金 Cash Dividends Per Share	60.00	70.00	80.00	80.00(予) (Plan)

# II.連結四半期情報 Quarterly Operating Results 1. 業績概況 Operating Results

			200	8/3		2009/3			
		第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q
売上高 Total Sales		61,144	79,140	68,691	110,312	58,594	73,032	70,687	104,940
対前年同期増減率 Y-	Y Change (%)	+26.0%	+14.7%	-4.3%	+5.0%	-4.2%	-7.7%	+2.9%	-4.9%
システム System		43,484	60,504	50,403	92,284	41,363	54,770	52,780	85,313
対売上高構成比 % of	Total Sales	71.1%	76.5%	73.4%	83.7%	70.6%	75.0%	74.7%	81.3%
対前年同期増減率 Y-	Y Change (%)	+14.9%	+4.2%	-7.2%	+6.1%	-4.9%	-9.5%	+4.7%	-7.6%
サポート Support		17,660	18,636	18,288	18,028	17,230	18,261	17,907	19,626
対売上高構成比 % of	Total Sales	28.9%	23.5%	26.6%	16.3%	29.4%	25.0%	25.3%	18.7%
対前年同期増減率 Y-	Y Change (%)	+65.4%	+70.8%	+4.7%	-0.6%	-2.4%	-2.0%	-2.1%	+8.9%
売上原価 Cost of Sales		46,182	58,735	52,292	81,658	43,697	55,247	52,299	75,725
対売上高構成比 % of	Total Sales	75.5%	74.2%	76.1%	74.0%	74.6%	75.6%	74.0%	72.2%
対前年同期増減率 Y-	Y Change (%)	+30.4%	+13.8%	-5.1%	+1.0%	-5.4%	-5.9%	+0.0%	-7.3%
売上総利益 Gross Profit		14,961	20,404	16,399	28,653	14,896	17,784	18,388	29,214
対売上高構成比 % of	Total Sales	24.5%	25.8%	23.9%	26.0%	25.4%	24.4%	26.0%	27.8%
対前年同期増減率 Y-	Y Change (%)	+14.2%	+17.4%	-1.5%	+18.2%	-0.4%	-12.8%	+12.1%	+2.0%
販売費及び一般管理費 SG&	A Expenses	14,069	13,397	14,182	13,757	14,754	15,118	14,809	13,912
対売上高構成比 % of	Total Sales	23.0%	16.9%	20.7%	12.5%	25.2%	20.8%	20.9%	13.2%
対前年同期増減率 Y-	Y Change (%)	+40.5%	+33.2%	+14.1%	+2.6%	+4.9%	+12.8%	+4.4%	+1.1%
営業利益 Operating Income		892	7,007	2,217	14,896	141	2,665	3,578	15,302
対売上高構成比 % of	Total Sales	1.5%	8.9%	3.2%	13.5%	0.2%	3.6%	5.1%	14.6%
対前年同期増減率 Y-	Y Change (%)	-71.1%	-4.3%	-47.5%	+37.6%	-84.2%	-62.0%	+61.4%	+2.7%
システム(消去前) Syster	n (before elimination)	-1,406	4,013	-133	10,912	-1,659	1,065	499	10,248
サポート(消去前) Suppor	t (before elimination)	5,370	5,818	5,479	7,927	5,193	5,008	5,634	8,774
経常利益 Ordinary Income		1,045	7,310	2,689	15,008	290	2,815	3,733	15,182
対売上高構成比 % of	Total Sales	1.7%	9.2%	3.9%	13.6%	0.5%	3.9%	5.3%	14.5%
対前年同期増減率 Y-	Y Change (%)	-68.3%	-1.0%	-35.5%	+35.8%	-72.2%	-61.5%	+38.8%	+1.2%
税金等調整前当期純利益 Inco	me before Income Taxes	1,380	6,840	2,538	14,520	367	2,256	3,735	15,150
対売上高構成比 % of	Total Sales	2.3%	8.6%	3.7%	13.2%	0.6%	3.1%	5.3%	14.4%
対前年同期増減率 Y-	Y Change (%)	-53.2%	+6.0%	-33.2%	+34.9%	-73.4%	-67.0%	+47.2%	+4.3%
当期純利益 Net Income		782	3,848	1,354	9,434	176	1,159	2,008	9,592
対売上高構成比 % of	Total Sales	1.3%	4.9%	2.0%	8.6%	0.3%	1.6%	2.8%	9.1%
対前年同期増減率 Y-	Y Change (%)	-46.8%	+6.2%	-37.8%	+39.3%	-77.4%	-69.9%	+48.3%	+1.7%

<sup>※</sup> 各四半期毎の数値の合計額は、表示上の組替により累計数値と一致しない場合があります。※ The total amounts of quarterly figures may not be equal to accumulate figures due to accounting adjustment.

#### 2. 業種別売上高 Sales by Industry

		200	8/3		(単位:百万円 Millions of yen) 2009/3				
	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	第1四半期 1st Q	第2四半期 2nd Q	第3四半期 3rd Q	第4四半期 4th Q	
通信/放送 Telecommunications/ Broadcasting	18,412	23,525	19,066	37,508	15,689	22,533	18,464	32,157	
構成比 % of Total Sales (%)	30.1%	29.7%	27.8%	34.0%	26.8%	30.8%	26.1%	30.6%	
対前年同期増減率 Y-Y Change (%)	+0.0%	-9.4%	-18.2%	+11.0%	-14.8%	-4.2%	-3.2%	-14.3%	
電気 Electronics	4,792	5,400	5,999	7,022	3,731	4,212	4,157	5,532	
構成比 % of Total Sales (%)	7.8%	6.8%	8.7%	6.4%	6.4%	5.8%	5.9%	5.3%	
対前年同期増減率 Y-Y Change (%)	+21.9%	-12.5%	+5.3%	-2.1%	-22.1%	-22.0%	-30.7%	-21.2%	
製造等 Manufacturing (excluding electronics)	9,459	12,367	10,372	16,519	12,663	12,878	13,167	14,988	
構成比 % of Total Sales (%)	15.5%	15.6%	15.1%	15.0%	21.6%	17.6%	18.6%	14.3%	
対前年同期増減率 Y-Y Change (%)	+71.5%	+71.3%	-6.0%	+4.4%	+33.9%	+4.1%	+26.9%	-9.3%	
情報サービス Information Services	13,322	16,785	15,117	20,572	12,638	16,512	16,513	20,625	
構成比 % of Total Sales (%)	21.8%	21.2%	22.0%	18.6%	21.6%	22.6%	23.4%	19.7%	
対前年同期増減率 Y-Y Change (%)	+27.3%	+24.7%	+10.4%	+17.7%	-5.1%	-1.6%	+9.2%	+0.3%	
公共 Public Sector	1,107	2,156	2,396	3,783	1,275	1,873	3,419	7,591	
構成比 % of Total Sales (%)	1.8%	2.7%	3.5%	3.4%	2.2%	2.6%	4.8%	7.2%	
対前年同期増減率 Y-Y Change (%)	-37.9%	-6.3%	+10.2%	-16.7%	+15.2%	-13.1%	+42.7%	+100.7%	
商業/運輸 Commerce/ Transportation	3,904	4,902	4,360	6,610	4,127	4,391	4,585	9,336	
構成比 % of Total Sales (%)	6.4%	6.2%	6.3%	6.0%	7.0%	6.0%	6.5%	8.9%	
対前年同期増減率 Y-Y Change (%)	+278.8%	+138.4%	-9.0%	-7.2%	+5.7%	-10.4%	+5.1%	+41.2%	
金融/保険 Finance/Insurance	4,382	8,210	5,409	11,007	4,169	6,766	6,308	9,309	
構成比 % of Total Sales (%)	7.2%	10.4%	7.9%	10.0%	7.1%	9.3%	8.9%	8.9%	
対前年同期増減率 Y-Y Change (%)	+1.8%	+1.1%	-2.4%	+7.2%	-4.8%	-17.6%	+16.6%	-15.4%	
その他 Others	5,765	5,792	5,968	7,288	4,297	3,864	4,071	5,399	
構成比 % of Total Sales (%)	9.4%	7.4%	8.7%	6.6%	7.3%	5.3%	5.8%	5.1%	
対前年同期増減率 Y-Y Change (%)	+87.5%	+55.9%	+7.9%	-17.9%	-25.5%	-33.3%	-31.8%	-25.9%	
合計 Total Sales	61,144	79,140	68,691	110,312	58,594	73,032	70,687	104,940	
構成比 % of Total Sales (%)	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	
対前年同期増減率 Y-Y Change (%)	+26.0%	+14.7%	-4.3%	+5.0%	-4.2%	-7.7%	+2.9%	-4.9%	

### 3. 受注高と受注残高 Orders Received and Backlog

(単位:百万円 Millions of yen)

		2009/3								
		第1四半期	第2四半期	第3四半期	第4四半期	通期				
		1st Q	2nd Q	3rd Q	4th Q	Full Year				
受注高 Orders Received		76,906	80,868	68,120	90,857	316,751				
	対前年同期増減率 Y-Y Change (%)	-3.9%	-0.9%	-14.0%	-13.5%	-8.4%				
	システム System	55,760	68,329	55,409	63,418	242,918				
	構成比 Share (%)	72.5%	84.5%	81.3%	69.8%	76.7%				
	対前年同期増減率 Y-Y Change (%)	+8.4%	+0.5%	-15.8%	-8.5%	-4.5%				
	サポート Support	21,145	12,538	12,710	27,438	73,832				
	構成比 Share (%)	27.5%	15.5%	18.7%	30.2%	23.3%				
	対前年同期増減率 Y-Y Change (%)	-26.0%	-8.0%	-5.0%	-23.4%	-19.2%				
受注	主残高 Backlog	143,788	151,624	149,056	134,973	134,973				
	システム System	93,695	107,255	109,884	87,990	87,990				
	構成比 Share(%)	65.2%	70.7%	73.7%	65.2%	65.2%				
	サポート Support	50,092	44,369	39,172	46,983	46,983				
	構成比 Share (%)	34.8%	29.3%	26.3%	34.8%	34.8%				

	2008/3									
	第1四半期	第2四半期	第3四半期	第4四半期	通期					
	1st Q	2nd Q	3rd Q	4th Q	Full Year					
受注高 Orders Received	80,006	81,585	79,192	105,089	345,873					
対前年同期増減率 Y−Y Change (%)		_	_		_					
システム System	51,426	67,962	65,811	69,284	254,485					
構成比 Share (%)	64.3%	83.3%	83.1%	65.9%	73.6%					
対前年同期増減率 Y-Y Change (%)	_	_	_	_	_					
サポート Support	28,579	13,623	13,380	35,804	91,388					
構成比 Share (%)	35.7%	16.7%	16.9%	34.1%	26.4%					
対前年同期増減率 Y-Y Change (%)	_	_	_		_					
受注残高 Backlog	117,754	120,199	130,699	125,476	125,476					
システム System	79,431	86,889	102,298	79,298	79,298					
構成比 Share (%)	67.5%	72.3%	78.3%	63.2%	63.2%					
サポート Support	38,323	33,309	28,401	46,177	46,177					
構成比 Share (%)	32.5%	27.7%	21.7%	36.8%	36.8%					

### Ⅲ. 単体情報 Nonconsolidated Information

### 1. 業績概況 Nonconsolidated Operating Results

(単位:百万円 Millions o
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	2006/3	2007/3	2008/3	Millions of yen) 2009/3
売上高 Total Sales	228,519	275,653	295,651	283,837
対前年同期増減率 Y-Y change (%)	+6.8%	+20.6%	+7.3%	-4.0%
売上原価 Cost of Sales	188,982	227,467	230,373	221,924
対売上高構成比 % of Total Sales	82.7%	82.5%	77.9%	78.2%
対前年同期増減率 Y-Y change (%)	+6.6%	+20.4%	+1.3%	-3.7%
売上総利益 Gross Profit	39,537	48,185	65,277	61,912
対売上高構成比 % of Total Sales	17.3%	17.5%	22.1%	21.8%
対前年同期増減率 Y-Y change (%)	+8.0%	+21.9%	+35.5%	-5.2%
販売費および一般管理費 SG&A Expenses	30,647	37,739	50,253	52,454
対売上高構成比 % of Total Sales	13.4%	13.7%	17.0%	18.5%
対前年同期増減率 Y-Y change (%)	+4.7%	+23.1%	+33.2%	+4.4%
営業利益 Operating Income	8,889	10,446	15,024	9,457
対売上高構成比 % of Total Sales	3.9%	3.8%	5.1%	3.3%
対前年同期増減率 Y-Y change (%)	+20.9%	+17.5%	+43.8%	-37.1%
経常利益 Ordinary Income	15,688	18,916	21,590	15,181
対売上高構成比 % of Total Sales	6.9%	6.9%	7.3%	5.3%
対前年同期増減率 Y-Y change (%)	+28.4%	+20.6%	+14.1%	-29.7%
税金等調整前当期利益 Income before Income Taxes	15,225	16,313	29,561	15,185
対売上高構成比 % of Total Sales	6.7%	5.9%	10.0%	5.4%
対前年同期増減率 Y-Y change (%)	+16.8%	+7.1%	+81.2%	-48.6%
当期純利益 Net Income	10,438	11,269	23,222	10,862
対売上高構成比 % of Total Sales	4.6%	4.1%	7.9%	3.8%
対前年同期増減率 Y-Y change (%)	+20.6%	+8.0%	+106.1%	-53.2%

#### 2. 四半期業績概況 Nonconsolidated Operating Results

		200	8/3		(単位:百万円 Millions of yen)				
	第1四半期	第2四半期	第3四半期	第4四半期	第1四半期	第2四半期	第3四半期	第4四半期	
	1st Q	2nd Q	3rd Q	4th Q	1st Q	2nd Q	3rd Q	4th Q	
売上高 Total Sales	55,580	73,843	63,405	102,821	53,005	67,571	64,716	98,543	
対前年同期増減率 Y-Y Change (%)	+21.3%	+10.2%	-2.8%	+5.4%	-4.6%	-8.5%	+2.1%	-4.2%	
売上原価 Cost of Sales	43,005	57,158	50,566	79,643	41,080	54,046	50,543	76,253	
対売上高構成比 % of Total Sales	77.4%	77.4%	79.8%	77.5%	77.5%	80.0%	78.1%	77.4%	
対前年同期増減率 Y-Y Change (%)	+14.8%	+4.1%	-6.6%	-1.7%	-4.5%	-5.4%	-0.0%	-4.3%	
売上総利益 Gross Profit	12,575	16,685	12,838	23,178	11,924	13,524	14,172	22,290	
対売上高構成比 % of Total Sales	22.6%	22.6%	20.2%	22.5%	22.5%	20.0%	21.9%	22.6%	
対前年同期増減率 Y-Y Change (%)	+50.3%	+38.0%	+15.5%	+52.5%	-5.2%	-18.9%	+10.4%	-3.8%	
販売費及び一般管理費 SG&A Expenses	12,831	12,373	12,727	12,320	13,395	13,572	13,130	12,355	
対売上高構成比 % of Total Sales	23.1%	16.8%	20.0%	11.9%	25.3%	20.1%	20.3%	12.5%	
対前年同期増減率 Y-Y Change (%)	+57.9%	+46.2%	+26.4%	+11.2%	+4.4%	+9.7%	+3.2%	+0.3%	
営業利益 Operating Income	-256	4,311	111	10,857	-1,471	-47	1,041	9,934	
対売上高構成比 % of Total Sales	-0.5%	5.8%	0.2%	10.6%	-2.8%	-0.1%	1.6%	10.1%	
対前年同期増減率 Y-Y Change (%)		+18.9%	-89.3%	+95.9%			+832.4%	-8.5%	
経常利益 Ordinary Income	4,227	5,012	1,091	11,258	2,534	592	1,678	10,375	
対売上高構成比 % of Total Sales	7.6%	6.8%	1.7%	10.9%	4.8%	0.9%	2.6%	10.5%	
対前年同期増減率 Y-Y Change (%)	-33.4%	+9.6%	-39.9%	+82.2%	-40.0%	-88.2%	+53.7%	-7.8%	
税引前当期純利益 Income before Income Taxes	13,236	4,565	965	10,792	2,421	689	1,704	10,370	
対売上高構成比 % of Total Sales	23.8%	6.2%	1.5%	10.5%	4.6%	1.0%	2.6%	10.5%	
対前年同期増減率 Y-Y Change (%)	+119.7%	+53.2%	-34.9%	+85.3%	-81.7%	-84.9%	+76.5%	-3.9%	
当期純利益 Net Income	13,119	2,484	539	7,077	2,694	576	878	6,712	
対売上高構成比 % of Total Sales	23.6%	3.4%	0.9%	6.9%	5.1%	0.9%	1.4%	6.8%	
対前年同期増減率 Y-Y Change (%)	+136.6%	+78.0%	-40.5%	+106.9%	-79.5%	-76.8%	+62.7%	-5.2%	

# 3. 形態別売上高(製品・開発ソフトウェア・サービス) 四半期推移 Sales Breakdown by Product /Application Development /Service

(単位:百万円 Millions of yen)

	2009/3									
	第1匹 1st			-10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		I半期 I Q	第4四半期 4thQ		通期 Full Year	
製品 Product /対売上高構成比 % of Total Sales (%)		31.7%	23,330	34.5%	24,502	37.9%	38,142	38.7%	102,794	36.2%
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	13,700	25.8%	17,948	26.6%	18,262	28.2%	29,259	29.7%	79,171	27.9%
サーバ Servers /対売上高構成比 % of Total Sales (%)	4,619	8.7%	4,945	7.3%	4,206	6.5%	8,972	9.1%	22,744	8.0%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	5,013	9.5%	6,774	10.1%	8,723	13.5%	12,350	12.5%	32,863	11.6%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,184	2.2%	1,615	2.4%	2,047	3.1%	4,232	4.3%	9,079	3.2%
その他 Others /対売上高構成比 % of Total Sales (%)	2,883	5.4%	4,612	6.8%	3,284	5.1%	3,703	3.8%	14,483	5.1%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	3,119	5.9%	5,381	8.0%	6,240	9.7%	8,882	9.0%	23,623	8.3%
データベース Database /対売上高構成比 % of Total Sales (%)	378	0.7%	986	1.5%	1,611	2.5%	1,302	1.3%	4,278	1.5%
その他 Others /対売上高構成比 % of Total Sales (%)	2,741	5.2%	4,395	6.5%	4,629	7.2%	7,579	7.7%	19,344	6.8%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	9,705	18.3%	15,375	22.8%	10,711	16.5%	26,544	26.9%	62,336	22.0%
サービス Service /対売上高構成比 % of Total Sales (%)	26,479	50.0%	28,866	42.7%	29,502	45.6%	33,856	34.4%	118,705	41.8%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	10,602	20.0%	10,905	16.1%	10,720	16.6%	11,225	11.4%	43,453	15.3%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	6,326	12.0%	7,283	10.8%	6,847	10.6%	6,765	6.9%	27,222	9.6%
運用サービス・その他 Operation , Other Services /対売上高構成比 % of Total Sales (%)	9,550	18.0%	10,678	15.8%	11,935	18.4%	15,866	16.1%	48,030	16.9%
合計 Total /対売上高構成比 % of Total Sales (%)	53,005	100.0%	67,571	100.0%	64,716	100.0%	98,543	100.0%	283,837	100.0%

	2008/3									
	第1匹 1st		第2四半期 2nd Q		第3四半期 3rd Q		第4四半期 4th Q		通期 Full Year	
製品 Product /対売上高構成比 % of Total Sales (%)		36.0%	29,081	39.4%	24,313	38.3%	45,072	43.8%	118,491	40.1%
ハードウェア Hardware /対売上高構成比 % of Total Sales (%)	15,806	28.4%	22,627	30.7%	18,653	29.4%	35,638	34.6%	92,727	31.4%
サーバ Servers /対売上高構成比 % of Total Sales (%)	5,962	10.7%	8,799	11.9%	7,836	12.4%	14,493	14.1%	37,092	12.6%
ネットワーク Network /対売上高構成比 % of Total Sales (%)	4,805	8.6%	6,878	9.3%	6,043	9.5%	10,703	10.4%	28,430	9.6%
ストレージ Storage /対売上高構成比 % of Total Sales (%)	1,034	1.9%	2,019	2.8%	1,440	2.3%	3,595	3.5%	8,089	2.7%
その他 Others /対売上高構成比 % of Total Sales (%)	4,003	7.2%	4,930	6.7%	3,333	5.2%	6,846	6.6%	19,115	6.5%
ソフトウェア Software /対売上高構成比 % of Total Sales (%)	4,217	7.6%	6,453	8.7%	5,659	8.9%	9,434	9.2%	25,764	8.7%
データベース Database /対売上高構成比 % of Total Sales (%)	477	0.9%	911	1.2%	894	1.4%	1,666	1.6%	3,950	1.3%
その他 Others /対売上高構成比 % of Total Sales (%)	3,739	6.7%	5,541	7.5%	4,764	7.5%	7,767	7.6%	21,813	7.4%
開発ソフトウェア Application Development /対売上高構成比 % of Total Sales (%)	10,772	19.4%	16,833	22.8%	11,217	17.7%	26,278	25.6%	65,101	22.0%
サービス Service /対売上高構成比 % of Total Sales (%)	24,784	44.6%	27,929	37.8%	27,874	44.0%	31,469	30.6%	112,057	37.9%
ハード保守 Hardware Support /対売上高構成比 % of Total Sales (%)	10,128	18.2%	10,865	14.7%	10,752	17.0%	11,320	11.0%	43,067	14.6%
ソフト保守及びソフトウェア付随サービス Software Support /対売上高構成比 % of Total Sales (%)	6,162	11.1%	6,494	8.8%	6,565	10.4%	6,789	6.6%	26,012	8.8%
運用サービス・その他 Operation , Other Services /対売上高構成比 % of Total Sales (%)	8,493	15.3%	10,568	14.3%	10,556	16.6%	13,360	13.0%	42,977	14.5%
合計 Total /対売上高構成比 % of Total Sales (%)	55,580	100.0%	73,843	100.0%	63,405	100.0%	102,821	100.0%	295,651	100.0%